First Quarter Earnings Presentation

April 28, 2015

## Forward-Looking Statements

Any "forward-looking" statements contained herein, including those relating to market conditions or the Company's financial condition and results, expense reductions, liquidity expectations, business goals and sales growth, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to the Company's plans for successfully executing the Cequent spin-off within the expected timeframe or at all, the taxable nature of the spin-off, future prospects of the companies as independent companies, general economic and currency conditions, various conditions specific to the Company's business and industry, the Company's ability to integrate Allfast and attain the expected synergies, and the acquisition being accretive, the Company's leverage, liabilities imposed by the Company's debt instruments, market demand, competitive factors, supply constraints, material and energy costs, technology factors, litigation, government and regulatory actions, the Company's accounting policies, future trends, and other risks which are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, and in the Company's Quarterly Reports on Form 10-Q. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.

In this presentation, certain non-GAAP financial measures may be used. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measure may be found at the end of this presentation or in the earnings releases available on the Company's website. Additional information is available at www.trimascorp.com under the "Investors" section.

## Agenda

- Opening Remarks
- Financial Highlights
- Segment Highlights
- Outlook and Summary
- Questions and Answers
- Appendix


## Opening Remarks

- First quarter sales of approximately $\$ 366$ million - relatively flat year-over-year due to external headwinds
- Attained $\$ 0.41^{(1)}$ EPS for quarter - as expected
- Achieved 20 basis point improvement in operating profit margin ${ }^{(1)}$ more work to do
- Focus on mitigating internal and external headwinds
- Continued emphasis on margin improvement initiatives


## External Headwinds and Tailwinds

## Headwinds

- Oil and commodity price declines
- Drilling and well completion activity
- Capex reductions
- Resin and specialty steel prices
- Distributor inventory de-stocking and consolidation
- Aerospace and Cequent
- West Coast port delay impact
- Packaging, Energy and Cequent
- Strength of U.S. dollar
- Translation and transaction impacts
- Norris and Arrow exports
- Imports more competitive
- Overall slower macroeconomic growth


## Tailwinds

- Commercial aircraft build rates and backlog
- India and China still growing, albeit at lower rates
- Customer globalization - customers desire global suppliers with local plants


## Key Initiatives Update

- Packaging -
- Global reorganization underway to better serve markets and customers
- Leveraging new, lower cost footprint to support global growth
- Aerospace -
- Leveraging and integrating four separate aerospace platforms to better serve customers and enhance margins
- Profit improvement initiatives at Monogram and Martinic
- Energy - Footprint optimization and profit improvement initiatives
- Engineered Components - Restructured Arrow business to remain profitable at lower demand level; continue to evaluate as demand changes
- Cequent -
- Reorganizing to operate as one global company
- Spin-off on track


## Cequent Spin-off Update

- Spin-off to result in two independent, publicly traded companies with increased strategic flexibility
- Filed S-1 Registration Statement on March 31 ${ }^{\text {st }}$
- Capital structuring in process
- Transition services agreement being finalized
- Investor and Analyst Day for both TriMas and Horizon Global scheduled for May $21^{\text {st }}$ in NYC
- Targeting completion in mid-2015

Financial Highlights

## First Quarter Summary

(Unaudited, excluding Special Items, dollars in millions, except per share amounts)

| (from continuing operations) | Q1 2015 | Q1 2014 | Variance |
| :--- | :---: | ---: | ---: |
| Revenue | $\$ 366.5$ | $\$ 365.4$ | $0.3 \%$ |
| Operating profit | $\$ 34.1$ | $\$ 33.3$ | $2.5 \%$ |
| Operating profit margin | $9.3 \%$ | $9.1 \%$ | 20 bps |
| Income $^{(1)}$ | $\$ 18.5$ | $\$ 19.1$ | $-2.9 \%$ |
| ${\text { Diluted } \text { EPS }^{(1)}}$ ( | $\$ 0.41$ | $\$ 0.42$ | $-2.4 \%$ |
| Free Cash Flow |  |  |  |
| (2) | $(\$ 30.6)$ | $(\$ 33.7)$ | $9.1 \%$ |
| Total debt | $\$ 671.5$ | $\$ 398.2$ | $68.6 \%$ |

- Q1 sales relatively flat as compared to Q1 2014 - sales increased primarily due to the Allfast acquisition in Aerospace, significantly offset by impact of lower oil prices, port delays and unfavorable currency exchange
- Q1 operating profit increased and the related margin percentage increased 20 basis points
- Beginning to see returns on margin improvement actions, with additional benefits expected to accrue throughout the year
- Q1 EPS in line with full year expectations
- Q1 Free Cash Flow as expected - full year outlook remains between $\$ 60$ and $\$ 70$ million
- Total debt increased as a result of the October 2014 acquisition of Allfast; ended Q1 with leverage ratio of 2.9x


## EPS ${ }^{(1)}$ Bridge from Q1 2014 to Q1 2015



- Significant headwinds related to oil prices and stronger U.S. dollar - headwinds greater than expected
- Interest expense higher due to financing related to the Allfast acquisition
- Corporate office lower due to reduced spend in response to macroeconomic challenges

Segment Highlights

## Packaging


(Unaudited, dollars in millions)

## Quarterly Commentary

- Sales negatively impacted by unfavorable currency exchange and West Coast port delays
- 2014 had several new significant customer product launches - none scheduled for first half of 2015
- Favorable product sales mix resulting from increased North American industrial closure demand supported margins


## Strategies

- Reorganizing globally to a market focus to better service customers and end markets
- Hired general manager for Lion Holdings to manage India and Vietnam operations - continued ramp-up of manufacturing capabilities
- Added product engineers for customer innovation center in India to develop solutions focused on customer needs

| Financial Snapshot | Q1 2015 | Q1 2014 | Variance |
| :--- | ---: | ---: | ---: |
| Sales | $\$ 79.0$ | $\$ 81.4$ | $-3.0 \%$ |
| Operating profit $^{(1)}$ | $\$ 17.7$ | $\$ 18.4$ | $-3.8 \%$ |
| Operating profit margin $^{(1)}$ | $22.4 \%$ | $22.5 \%$ | -10 bps |

## Q1 2015 Segment Contribution

By Revenue


By Operating Profit ${ }^{(1)}$

(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). Special Items for each period are provided in the Appendix.

## Energy


(Unaudited, dollars in millions)

## Quarterly Commentary

- Sales decreased slightly due to the impact of lower oil prices on upstream customers and unfavorable currency exchange
- Sales growth from international branches
- No significant change in product sales mix
- Sequential margin improvement, but still facing operational challenges


## Strategies

- Relocating a portion of Houston manufacturing to Mexico
- Improving manufacturing efficiency of Houston facility
- Consolidated Rotterdam branch into Wulfrun and Antwerp branch, while retaining business
- Increased focus on sales of more highly-engineered, specialty products


## Q1 2015 Segment Contribution



1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). Special Items for each period are provided in the Appendix.

## Aerospace


(Unaudited, dollars in millions)

## Quarterly Commentary

- Sales increased due to Allfast acquisition completed in Q4 2014 - margins still impacted by related purchase accounting adjustments
- Lower and less predictable demand from distribution channel - inventory de-stocking continues
- Allfast meeting or exceeding expectations - integration largely complete
- Operating challenges at Martinic being addressed - margins improved to historical levels
- Monogram sequentially improved manufacturing efficiency with significant increases in throughput and quality


## Strategies

- Leveraging and integrating four separate aerospace platforms to better serve customers and enhance margins
- Expanding qualifications for collars and additional products

| Financial Snapshot | Q1 2015 | Q1 2014 | Variance |
| :--- | ---: | ---: | ---: |
| Sales | $\$ 45.7$ | $\$ 27.2$ | $68.2 \%$ |
| Operating profit ${ }^{(1)}$ | $\$ 8.9$ | $\$ 4.9$ | $82.5 \%$ |
| Operating profit margin $^{(1)}$ | $19.4 \%$ | $17.9 \%$ | 150 bps |

## Q1 2015 Segment Contribution

By Revenue


By Operating Profit ${ }^{(1)}$

(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). Special Items for each period are provided in the Appendix.
Position TriMas Aerospace as aerospace fastening system supplier of choice.

## Engineered Components


(Unaudited, dollars in millions)

## Quarterly Commentary

- Norris Cylinder sales and margin levels increased
- Arrow Engine sales decreased as a result of reduced levels of oil and gas drilling and well completions in response to low oil prices
- Aligned Arrow's cost structure with level of business activity to remain profitable
- Specialty steel price decline may be sales headwind for remainder of year at Norris
- Reduction of export sales due to stronger U.S. dollar is also a headwind


## Strategies

- Adding incremental capabilities and capacity for cylinder business
- Expanding engine product lines to diversify and reduce endmarket cyclicality

| Financial Snapshot | Q1 2015 | Q1 2014 | Variance |
| :--- | ---: | ---: | ---: |
| Sales | $\$ 48.3$ | $\$ 55.4$ | $-12.9 \%$ |
| Operating profit ${ }^{(1)}$ | $\$ 6.1$ | $\$ 7.9$ | $-23.2 \%$ |
| Operating profit margin $^{(1)}$ | $12.5 \%$ | $14.2 \%$ | -170 bps |

## Q1 2015 Segment Contribution

By Revenue


By Operating Profit ${ }^{(1)}$

(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). Special Items for each period are provided in the Appendix.

Maintain profitability at Norris Cylinder, while mitigating risks at Arrow.

## Cequent (APEA \& Americas)



Cequent APEA
(Unaudited, dollars in millions)

## Quarterly Commentary

## Asia Pacific Europe \& Africa

- Sales impacted by unfavorable currency exchange - sales flat in local currency
- OE channel growth in South Africa and Thailand
- Margin improved due to productivity improvements


## Americas

- Sales decreased due to lower demand from the industrial channel and significant retail customer product roll-out in Q1 2014
- Significant e-Commerce channel growth in Q1 2015
- Improved gross margin, offset by timing of sales promotion costs and investment in e-Commerce capabilities
- Working capital reduced and normalized


## Strategy

- Shift to integrated, globally aligned business to leverage broad product portfolio and global reach and footprint
- Expand margins through leverage of new facilities and improving performance from recent acquisitions
- Targeted spin-off date forming Horizon Global mid-2015

| Financial Snapshot | Q1 2015 | Q1 2014 | Variance |
| :--- | ---: | ---: | ---: |
| Sales | $\$ 35.8$ | $\$ 39.5$ | $-9.2 \%$ |
| Operating profit ${ }^{(1)}$ | $\$ 2.6$ | $\$ 2.5$ | $2.4 \%$ |
| Operating profit margin $^{(1)}$ | $7.1 \%$ | $6.3 \%$ | 80 bps |

## Cequent Americas

| Financial Snapshot | Q1 2015 | Q1 2014 | Variance |
| :--- | ---: | ---: | ---: |
| Sales | $\$ 106.5$ | $\$ 109.1$ | $-2.3 \%$ |
| Operating profit ${ }^{(1)}$ | $\$ 6.1$ | $\$ 6.7$ | $-8.4 \%$ |
| Operating profit margin ${ }^{(1)}$ | $5.8 \%$ | $6.1 \%$ | -30 bps |

## Q1 2015 Segment Contribution

By Revenue


Cequent APEA

By Operating Profit ${ }^{(1)}$

(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). Special Items for each period are provided in the Appendix.

Recent investments in a global platform expected to drive margin expansion and growth.


## Segment Performance Summary

(Unaudited, excluding Special Items, dollars in millions)

|  | Sales |  |  |  | Operating Profit Margin ${ }^{(1)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2015 | Q1 2014 | Q4 2014 | FY 2014 | Q1 2015 | Q1 2014 | Q4 2014 | FY 2014 |
| Packaging | \$79.0 | \$81.4 | \$80.7 | \$337.7 | 22.4\% | 22.5\% | 25.3\% | 23.9\% |
| Energy | \$51.2 | \$52.8 | \$51.3 | \$206.7 | 3.5\% | 4.9\% | 2.3\% | 3.1\% |
| Aerospace | \$45.7 | \$27.2 | \$35.1 | \$121.5 | 19.4\% | 17.9\% | 11.6\% | 15.2\% |
| Engineered Components | \$48.3 | \$55.4 | \$56.3 | \$221.4 | 12.5\% | 14.2\% | 16.3\% | 15.4\% |
| Cequent | \$142.3 | \$148.6 | \$127.1 | \$611.8 | 6.1\% | 6.2\% | 0.8\% | 7.1\% |

Actions in place and taking hold to attain expected margin expansion in 2015.

Outlook and Summary

## 2015 - Updated Segment Assumptions

| Segment | Revenue | Margin | Current Commentary |
| :---: | :---: | :---: | :---: |
| Packaging | - Low to mid single-digit growth <br> - $2 \%$ to $3 \%$ currency headwind | - Maintain $22 \%$ to $24 \%$ operating margins | - On track - Q1 slower due to port delays |
| Energy | - GDP growth <br> - Lower oil prices causing some top-line pressure on upstream exposure | - Full year 150-250 basis point margin expansion <br> - Expecting improvement in back half of year | - Consolidating European branch <br> - Continuous improvement team on-site |
| Aerospace | - Grows at $50 \%+$ due to Allfast | - Full year operating profit > $20 \%$ <br> - Expect back half stronger than front half due to lower demand from distributors in Q2 | - Expect Q1 to be stronger than Q2 on both revenue and margin |
| Engineered Components | - Oil prices expected to lower Arrow revenue ~ $35 \%$ to $45 \%$ <br> - GDP growth for Norris, offset by lower exports due to stronger U.S. dollar | - Operating profit in $13 \%$ to $15 \%$ range <br> - Margin headwind due to declining oil prices <br> - Potential margin headwind due to declining steel prices | - Oil prices remain low - now also impacting gas compression and parts demand <br> - Norris Q1 margin expansion from operational efficiencies |
| Cequent | - U.S. ~GDP+ growth <br> - Currency headwind of $10 \%$ for CAPEA | - Full year 100 basis point margin expansion | - Actions to create one global company drive back half margin expansion |

Expect Q2 EPS to be lower than prior year; expect Q3 EPS to be higher than Q2 despite historical seasonality, as margin actions drive second half improvements.

## 2015 Outlook

| Sales Growth | $\frac{\text { Full Year Outlook as }}{\text { of 2/25/15 }}$ |  | Updated <br> Full Year Outlook as <br> of $4 / 28 / 15$ |
| :---: | :---: | :---: | :---: |
|  | Organic | 3\% to 4\% | 2\% to 3\% |
|  | Acquisitions | 4\% to 5\% | 4\% to 5\% |
|  | Oil Price Decline | $\sim(2 \%)$ | $\sim(2.5 \%)$ |
|  | Currency | $\sim(2 \%)$ | $\sim(2.5 \%)$ |
|  |  | 3\% to 5\% | 1\% to 3\% |
| Earnings Per Share, diluted ${ }^{(1)}$ | \$2.10 to \$2.20 |  | \$2.10 to \$2.20 |
| Free Cash Flow ${ }^{(2)}$ | \$60 to | 70 million | \$60 to \$70 million |

Note: This guidance is reflective of a full year of TriMas Corporation as it operates today; if and when the proposed spin transaction of Cequent is completed, management will update guidance accordingly.

While reducing sales growth estimates due to external headwinds, continued focus on margin improvement in an effort to hold EPS guidance.

## Summary

- Execute on margin improvement initiatives
- Focus on margins in all businesses - Energy and Aerospace are highest priority
- Actions to create one global company for Cequent businesses
- Mitigate external headwinds
- Uncertain macroeconomic environment
- Currency and oil prices
- Capitalize on profitable growth opportunities
- Grow higher-margin platforms faster
- Willing to exit lower-margin products and geographies
- Continuing the portfolio transformation in 2015
- Cequent spin-off
- Leverage synergies of recent Aerospace and Packaging acquisitions


## Questions and Answers

## Appendix

## Condensed Consolidated Balance Sheet

| March 31, <br> 2015 | December 31, <br> (unaudited) |
| :---: | :---: |


| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash and cash equivalents. | \$ | 23,730 | \$ | 24,420 |
| Receivables, net. |  | 220,380 |  | 196,320 |
| Inventories. |  | 301,440 |  | 294,630 |
| Deferred income taxes. |  | 28,720 |  | 28,870 |
| Prepaid expenses and other current assets. |  | 17,630 |  | 14,380 |
| Total current assets |  | 591,900 |  | 558,620 |
| Property and equipment, net. |  | 228,170 |  | 232,650 |
| Goodwill. |  | 461,700 |  | 466,660 |
| Other intangibles, net. |  | 354,840 |  | 363,930 |
| Other assets. |  | 37,130 |  | 39,890 |
| Total assets. | \$ | 1,673,740 | \$ | 1,661,750 |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Current maturities, long-term debt. | \$ | 23,590 | \$ | 23,860 |
| Accounts payable. |  | 174,710 |  | 185,010 |
| Accrued liabilities. |  | 90,730 |  | 101,050 |
| Total current liabilities. |  | 289,030 |  | 309,920 |
| Long-term debt. |  | 647,910 |  | 615,470 |
| Deferred income taxes. |  | 54,250 |  | 55,290 |
| Other long-term liabilities. |  | 84,030 |  | 90,440 |
| Total liabilities. |  | 1,075,220 |  | 1,071,120 |
| Total shareholders' equity. |  | 598,520 |  | 590,630 |
| Total liabilities and shareholders' equity... | \$ | 1,673,740 | \$ | 1,661,750 |

## Consolidated Statement of Income

## Three months ended

| March 31, |  |  |
| :---: | :---: | :---: |
| 2015 | 2014 |  |
| $\begin{array}{cc} \hline \$ \quad 366,490 \\ & (268,270) \\ \hline \end{array}$ | \$ | $\begin{gathered} 365,390 \\ (269,450) \\ \hline \end{gathered}$ |
| $\begin{gathered} 98,220 \\ (70,720) \end{gathered}$ |  | $\begin{gathered} 95,940 \\ (63,670) \end{gathered}$ |
| 27,500 |  | 32,270 |
| $(4,670)$ |  | $(3,470)$ |
| $(2,570)$ |  | (950) |
| $(7,240)$ |  | $(4,420)$ |
| 20,260 |  | 27,850 |
| $(6,280)$ |  | $(8,620)$ |
| 13,980 |  | 19,230 |
| - |  | 150 |
| 13,980 |  | 19,380 |
| - |  | 810 |
| \$ 13,980 | \$ | 18,570 |

Earnings per share attributable to TriMas Corporation - basic:
Continuing operations.
Discontinued operations
Net income per share.
Weighted average common shares - basic

## Earnings per share attributable to TriMas Corporation-diluted:

Continuing operations.


## Consolidated Statement of Cash Flow

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income. | \$ | 13,980 | \$ | 19,380 |
| Adjustments to reconcile net income to net cash used for operating activities: |  |  |  |  |
| Loss on dispositions of property and equipment |  | 50 |  | 70 |
| Depreciation.. |  | 7,620 |  | 8,030 |
| Amortization of intangible assets. |  | 7,220 |  | 5,480 |
| Amortization of debt issue costs. |  | 510 |  | 480 |
| Deferred income taxes. |  | (490) |  | $(2,820)$ |
| Non-cash compensation expense. |  | 2,520 |  | 2,280 |
| Excess tax benefits from stock based compensation. |  | (200) |  | (760) |
| Increase in receivables. |  | $(29,080)$ |  | $(44,960)$ |
| (Increase) decrease in inventories. |  | $(10,210)$ |  | 1,800 |
| (Increase) decrease in prepaid expenses and other assets |  | $(3,480)$ |  | 100 |
| Decrease in accounts payable and accrued liabilities |  | $(9,560)$ |  | $(13,910)$ |
| Other, net. |  | $(2,150)$ |  | 160 |
| Net cash used for operating activities. |  | $(23,270)$ |  | $(24,670)$ |
| Cash Flows from Investing Activities: |  |  |  |  |
| Capital expenditures. |  | $(8,010)$ |  | $(9,030)$ |
| Net proceeds from disposition of assets. |  | 640 |  | 240 |
| Net cash used for investing activities. |  | $(7,370)$ |  | $(8,790)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Proceeds from borrowings on term loan facilities. |  | 29,930 |  | 46,750 |
| Repayments of borrowings on term loan facilities........................................................ |  | $(35,760)$ |  | $(46,340)$ |
| Proceeds from borrowings on revolving credit and accounts receivable facilities................... |  | 289,440 |  | 331,120 |
| Repayments of borrowings on revolving credit and accounts receivable facilities... |  | $(246,020)$ |  | $(239,900)$ |
| Payments for deferred purchase price.. |  | $(5,710)$ |  | - |
| Distributions to noncontrolling interests.. |  | - |  | (580) |
| Payment for noncontrolling interests.. |  | - |  | $(51,000)$ |
| Shares surrendered upon vesting of options and restricted stock awards to cover tax obligations. |  | $(2,560)$ |  | $(2,670)$ |
| Proceeds from exercise of stock options. |  | 430 |  | 140 |
| Excess tax benefits from stock based compensation................................................... |  | 200 |  | 760 |
| Net cash provided by financing activities................................................................ |  | 29,950 |  | 38,280 |
| Cash and Cash Equivalents: |  |  |  |  |
| Increase (decrease) for the period.. |  | (690) |  | 4,820 |
| At beginning of period. |  | 24,420 |  | 27,000 |
| At end of period...................................................................................... | \$ | 23,730 | \$ | 31,820 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid for interest....................................................................................... | \$ | 4,710 | \$ | 3,010 |
| Cash paid for taxes...................................................................................... | \$ | 8,340 | \$ | 2,660 |

## Company and Business Segment Financial Information

(Unaudited, dollars in thousands)


# Additional Information Regarding Special Items Impacting Reported GAAP Financial Measures 

(Unaudited, dollars in thousands, except for per share amounts)

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |
| Income from continuing operations, as reported... | \$ | 13,980 | \$ | 19,230 |
| Less: Net income attributable to noncontrolling interests. |  | - |  | 810 |
| Income from continuing operations attributable to TriMas Corporation........................................................................................ |  | 13,980 |  | 18,420 |
| After-tax impact of Special Items to consider in evaluating quality of income from continuing operations: |  |  |  |  |
| Severance and business restructuring costs................................................................................................................ |  | 2,290 |  | 670 |
| Cequent separation costs............................................................................................................................................. |  | 2,270 |  | - |
| Excluding Special Items, income from continuing operations attributable to TriMas Corporation would have been.................. | \$ | 18,540 | \$ | 19,090 |

Diluted earnings per share from continuing operations attributable to TriMas Corporation, as reported.

| Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2015 |  | 2014 |  |
| \$ | 0.31 | \$ | 0.41 |
|  | $\begin{aligned} & 0.05 \\ & 0.05 \end{aligned}$ |  |  |
| \$ | 0.41 | \$ | 0.42 |
| 45,400,843 |  |  | 86,114 |



Cash Flows from Operating Activities.
Less: Cash impact of Cequent separation costs.
Cash Flows from Operating Activities excluding Cequent separation costs
Less: Capital expenditures.
Free Cash Flow.

## Current Debt Structure

(Unaudited, dollars in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents........................... | \$ | 23,730 | \$ | 24,420 |
| Credit Agreement. |  | 580,040 |  | 559,530 |
| Receivables facility and other. |  | 91,460 |  | 79,800 |
|  |  | 671,500 |  | 639,330 |
| Total Debt.............................................. | \$ | 671,500 | \$ | 639,330 |
| Key Ratios: |  |  |  |  |
| Bank LTM EBITDA....................................... | \$ | 236,290 | \$ | 243,610 |
| Interest Coverage Ratio. |  | 12.95 x |  | 13.02 x |
| Leverage Ratio........................................... |  | 2.90 x |  | 2.71 x |
| Bank Covenants: |  |  |  |  |
| Minimum Interest Coverage Ratio...................... |  | 3.00 x |  | 3.00 x |
| Maximum Leverage Ratio............................... |  | 3.50 x |  | 3.50 x |

As of March 31, 2015, TriMas had \$164.8 million of cash and available liquidity under its revolving credit and accounts receivable facilities.

## LTM Bank EBITDA as Defined in Credit Agreement

## (Unaudited, dollars in thousands)

| Net income for the twelve months ended March 31, 2015 | \$ 63,880 |
| :---: | :---: |
| Interest expense, net (as defined). | 17,090 |
| Income tax expense. | 31,920 |
| Depreciation and amortization. | 57,810 |
| Non-cash compensation expense.. | 7,680 |
| Other non-cash expenses or losses. | 15,600 |
| Non-recurring expenses or costs in connection with acquisition integration. | 10,590 |
| Acquisition integration costs. | 9,790 |
| Debt extinguishment costs. | 3,360 |
| Permitted dispositions. | 1,180 |
| Permitted acquisitions. | 15,630 |
| Negative EBITDA from discontinued operations.................................................................... | 1,760 |
| Bank EBITDA - LTM Ended March 31, $2015{ }^{(1)}$. | \$ 236,290 |

${ }^{(1)}$ As defined in the Credit Agreement dated October 16, 2013

