
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

February 17, 2004/March 23, 2004
Date of Report (Date of earliest event reported)

TRIMAS CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE (STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

333-100351 (COMMISSION FILE NUMBER) 38-2687639 (I.R.S. EMPLOYER IDENTIFICATION NO.)

39400 Woodward Ave., Ste. 130
Bloomfield Hills, MI 48304
(Address of principal executive offices)
(248) 631-5450

(Registrant's telephone number, including area code)

NOT APPLICABLE (FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT)

ITEM 7. EXHIBITS.

(c) Exhibits. The following exhibit is filed herewith:

Exhibit No. Description

99.1 TriMas Corporation (the "Company") visual presentation

titled "Fourth Quarter and Full Year 2003 Review,"

available at http://www.trimascorp.com/pdf/trimas_q4_2003_earnings.pdf.

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

The Company's only public security holders are holders of its 9 7/8% senior subordinated notes due 2012. The Company held a teleconference on February 17, 2004 reporting its financial results for the fourth quarter and year ended December 31, 2003. Audio replay of the teleconference was accessible for at least five business days and a copy of the visual presentation that was used for the teleconference has been available at www.trimascorp.com.

The Company's presentation reflected an adjustment in the fourth quarter of 2003 to capitalize the value of tooling die casings on hand based on a physical inventory of such items at two businesses in its Fastening Systems segment. This adjustment was recorded to account for the value of such tooling assets in a manner consistent with the Company's other businesses. In the course of finalizing its 2003 financial statements, the Company determined, as of March 23, 2004 that capitalization of such assets would occur only for future purchases of tooling die casings. The Company has revised its financial information to reflect this decision, the effect of which is to reduce operating income and Adjusted EBITDA (as defined in the presentation) by \$2.2 million for the full year and the fourth quarter of 2003. The information in the visual presentation located on the Company's website has been revised, is attached as Exhibit 99.1 hereto and is incorporated by reference into this Item 12. This revised financial information also includes certain minor reclassifications made in connection with finalizing the 2003 financial statements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: March 24, 2004

TRIMAS CORPORATION

By: /s/ Benson K. Woo

Name: Benson K. Woo

Title: Chief Financial Officer

Exhibit 99.1 Presentation Materials

[Cover Page]
[TriMas Corporation Logo]
A Heartland Industrial Partners' Company
Fourth Quarter and Full Year 2003 Review

[Page 1] SAFE HARBOR STATEMENT:

This document contains "forward-looking" statements, as that term is defined by the federal securities laws, about our financial condition, results of operations and business. Forward-looking statements include certain anticipated, believed, planned, forecasted, expected, targeted and estimated results along with TriMas' outlook concerning future results. These forward-looking statements are subject to numerous assumptions, risks and uncertainties. Because the statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by the forward-looking statements. We caution readers not to place undue reliance on the statements, which speak only as of the date hereof. Risks and uncertainties that could cause actual results to vary materially from those anticipated in the forward-looking statements included in this report include general economic conditions in the markets in which we operate and industry-based factors such as: technological developments that could competitively disadvantage us, our dependence on key individuals and relationships, labor costs and strikes at our customers' and our facilities, exposure to product liability and warranty claims, increases in our raw material and energy costs, compliance with environmental and other regulations and competition within our industries. In addition, factors more specific to us could cause actual results to vary materially from those anticipated in the forward-looking statements included in this report such as substantial leverage, limitations imposed by our debt instruments, our ability to identify attractive and other strategic acquisition opportunities and to successfully integrate acquired businesses including actions we have identified as providing cost-saving opportunities, and to successfully separate from Metaldyne Corporation. We do not undertake any obligation to review or confirm analysts' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

[Page 2] Agenda

- o Fourth Quarter and Full Year 2003 Highlights
- o 2003 Q4 and Full Year Financial Results
- o TriMas Capitalization and Liquidity
- o Bargman Transaction Summary
- o 2004 Key Performance Drivers
- o Q&A
- o Appendix

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2003 Fourth Quarter Financial Highlights

- o Sales for the fourth quarter of 2003 were \$201.3 million, representing a year-over-year increase of \$37.8 million or 23%
 - \$26.3 million of the increase was due to acquisitions, \$11.5 million was due to organic growth at the legacy businesses
- o Q4 Recurring EBITDA increased to \$24.7 million, a 16% year-over-year increase
- o Q4 Adjusted EBITDA remained flat compared to 2002 levels at \$17.1 million despite an increase in non-recurring charges
- o 2003 Bank EBITDA was \$155.8 million
- o The Company recorded a one-time \$18.6 million non-cash goodwill and impairment charge which does not impact EBITDA
- o Sales for fiscal year 2003 were \$905.4 million, a 21% increase year-over-year
 - Includes \$145.0 million contributed by acquisitions and \$760.4 million contributed by legacy businesses
- o TriMas ended the year with \$736 million of debt, virtually unchanged from 3rd Quarter end, and \$6.8 million of cash

- The Credit Agreement leverage ratio was 4.72x vs. the leverage covenant of $5.50 \mathrm{x}$
- The interest coverage ratio was 2.52x vs. the interest coverage covenant of 2.25x

[Page 4] 2003 Fourth Quarter Operating Highlights

During the fourth quarter, the Company realized several significant strategic initiatives that, when combined with overall macro economic improvement, helped achieve a solid quarter for all four of TriMas' business segments

- o Cequent Transportation Accessories
 - Strong order activity across its business units
 - Goshen and Reynosa operationally stabilizing with order fill rates at historical highs
 - Strong inventory fill within Cequent for upcoming season
- o Rieke Packaging Systems
 - Order activity in legacy industrial closure business strengthened during the quarter
- o Fastening Systems
 - Aerospace fasteners business continued to realize market share gains and Monogram's next generation one-sided-installation product is on test with Boeing & Airbus
 - Major focus within LEP on operational performance and Lakewood closure
- o Industrial Specialties
 - Broad based strengthening across all six SBUs
 - Organic growth via new products and economic expansion
 - Knauf awarded Compac largest contract in TriMas' history; a multi-year deal worth \$150 million + in sales

[Page 5] Fiscal Year 2003 Operating Highlights

- o Cequent Transportation Accessories:
 - Consolidated Elkhart, IN and Canton, MI plants into new state-of-the-art Goshen, IN plant and integrated operations from HammerBlow and Highland
 - Consolidated electrical connector and wire harness activities into a new facility in Reynosa, Mexico
 - Improved order fill rates significantly from beginning of year for Towing Products
 - Great market acceptance for the Cequent "concept" and positioned to perform in 2004
- o Rieke Packaging Systems:
 - Successful launch of Hamilton facility and progress on the Hangzhou, China facility
 - Launched 12 new consumer products
 - Business segment had 9% year-over-year revenue growth
- o Fastening Systems:
 - On target to close Lakewood plant and fully consolidate operations into Wood Dale, IL and Frankfort, IN plants - business is beginning to stabilize with strengthening order activity and improved delivery
 - Successfully integrated the Metaldyne Fittings business
 - Monogram grew its market share and its next generation one sided installation product is being tested by Boeing and Airbus
- o Industrial Specialties:
 - Compac expanding into the asphalt market, capped by new Knauf contract on target to move to new Hackettstown, NJ facility.
 - Combination of cost controls, organic growth initiatives and working capital management have positioned group for further

performance and expansion in 2004

[Page 6]
2003 Q4 and Fiscal Year End Performance
Includes the results of Fittings for all periods presented
(\$ in millions)

	Q4 20	003 versus Q	4 2002	Fiscal Ye	ar End 2003	versus 2002
Net Sales	Q4 2003	Q4 2002	Variance	FYE 2003	FYE 2002	Variance

	Q4 2003 versus Q4 2002		Fiscal Year End 2003 versus 2002			
Cequent Transportation Accessories	\$84.1	\$46.2	82.0%	\$427.4	\$282.4	51.3%
Rieke Packaging	\$27.0	\$26.8	0.7%	\$119.1	\$109.1	9.2%
Fastening Systems	\$35.2	\$36.2	(2.8%)	\$141.0	\$149.5	(5.7%)
Industrial Specialties	\$55.0	\$54.3	1.3%	\$217.9	\$209.3	4.1%
Total Net Sales	\$201.3	\$163.5	23.1%	\$905.4	\$750.3	20.7%
Adjusted EBITDA(1)						
Cequent Transportation Accessories	\$8.7	\$2.9	200.0%	\$69.5	\$49.2	41.3%
Rieke Packaging	\$9.4	\$7.4	27.0%	\$40.6	\$36.4	11.5%
Fastening Systems	\$6.2	\$4.9	26.5%	\$21.7	\$21.6	0.5%
Industrial Specialties	\$9.7	\$11.3	(14.2%)	\$37.0	\$35.3	4.8%
Total Segment EBITDA	\$34.0	\$26.5	28.3%	\$168.8	\$142.5	18.5%
% Margin	16.9%	16.2%	0.7%	18.6%	19.0%	(0.4%)
Corporate Expenses	(\$4.3)	(\$2.9)	48.3%	(\$14.2)	(\$9.2)	54.3%
Lease Expense(2)	(\$3.9)	(\$0.8)	N/A	(\$11.9)	(\$1.9)	N/A
Heartland Management Fee	(\$1.1)	(\$1.5)	N/A	(\$4.6)	(\$2.8)	N/A
Total Company Recurring EBITDA	\$24.7	\$21.3	16.0%	\$138.1	\$128.6	7.4%
% Margin	12.3%	13.0%	0.7%	15.3%	17.1%	(1.8%)
Non-recurring Charges(3)	(\$7.6)	(\$4.2)	81.0%	(\$22.0)	(\$15.0)	46.7%
Total Company Adjusted EBITDA	\$17.1	\$17.1	0.0%	\$116.1	\$113.6	2.2%
Memo Items:						
Legacy Stock Award Expense	(\$1.2)	(\$1.2)	\$0.0	(\$4.8)	(\$4.3)	(\$0.5)

- (1) The Company has established Earnings Before Interest Taxes Depreciation and Amortization ("EBITDA") as an indicator of our operating performance and as a measure of our cash generating capabilities. The Company defines "Adjusted EBITDA" as operating profit plus depreciation and amortization and legacy stock award expense.
- (2) Lease expense is included in Adjusted EBITDA and relates to sale leaseback transactions and new operating leases for principal manufacturing facilities and equipment.
- (3) Non-recurring charges are included in Adjusted EBITDA and include both cash and non-cash charges related to restructuring and integration activities.

[Page 7] TriMas Capitalization Fourth Quarter 2003 Update:

- o TriMas had \$6.8 million of cash and cash equivalents at year end
- o The Credit Agreement leverage ratio was 4.72x Bank LTM EBITDA at December 31, 2003

(\$ in millions)

	Dec 31, 2003	% of Total
Cash and Cash Equivalents	\$6.8	
Working Capital Revolver	\$0.0	0.0%
Term Loan B	\$291.8	25.7%

Other Debt	\$8.1	0.7%
Subtotal, Senior Secured Debt	\$299.9	26.4%
9.875% Senior Sub Notes due 2012	\$436.1	38.4%
Total Debt	\$736.0	64.8%
Metaldyne Seller Common Equity	\$100.0	8.8%
Contributed Common Equity	\$300.4	26.4%
Total, Equity (1)	\$400.4	35.2%

Total Capitalization	\$1,136.4	100.0%
Memo: A/R Securitization	\$0.0	
Total Debt + A/R Securitization	\$736.0	
Key Ratios:		
Bank LTM EBITDA	\$155.8	
Coverage Ratio	2.52x	
Leverage Ratio	4.72x	

(1) Contributed equity from Metaldyne and Heartland, including \$35 million from Heartland for recent acquisitions.

[Page 8]
TriMas Liquidity
(\$ in millions)

	Commitment		Drawn		Limitatio	ns	General Purposes	Corporate
Cash	-		-		-		\$	7(1)
Revolver	\$	150	-		(25) (2)			125(3)
A/R facility		125	-		(76) (4)			49(5)
Term B loan		335	\$	292(6)				
Term C loan		125	-		 - 		-	
Subordinated notes		436		436	-			
Covenant Restrictions	-		-		-		-	(53)(7)
TriMas Funds		1,171	\$	728	\$	(101)	\$	128

- (1) Estimate of cash available at December 31, 2003.
- (2) Letters of credit issued at December 31, 2003.
- (3) This is the gross availability under this facility for general corporate purposes or acquisitions. See Note 7.
- (4) This is the amount not currently available due to insufficient qualifying receivables.
- (5) This is the gross availability under this facility for general corporate purposes or acquisitions. See Note 7.
- (6) This is the gross availability under this facility for general corporate purposes or acquisitions.
- (7) Based on an estimate of LTM EBITDA and our covenant of 5.5x at December 31, 2003, we have \$128 million of borrowing capacity for general corporate purposes.

[Page 9] Bargman Transaction Summary Background Information

- Albion, Indiana based Theodore Bargman Company, founded in the 1930s, is a leading supplier of interior and exterior illumination products, electrical accessories and locks and latches serving the RV market. Bargman's product strategy aligns to the needs of the recreational vehicle original equipment manufacturer; these products include: electrical accessories, exterior & interior lights, license plate lights & brackets, porch & utility lights, assist bars, door-locking latches and access doors.
- o Bargman provides a leading brand name and quality lighting products that are recognized within the recreational vehicle original equipment

manufacturers. Partnering Bargman brand and products with Cequent's existing presence in the recreational vehicle market, enhance Cequent's "bundled solution" providing a broader portfolio of products and services delivered through one supplier interface and adds another market-leading name to the already strong brand portfolio Cequent delivers to the towing and trailering market.

- o Bargman was part of the Dana Towing Systems divestiture of Tekonsha. The Tekonsha brand is now the cornerstone of Cequent Electrical Products; Bargman therefore represents a compelling complement to the current family of electrical brands and products. Cequent has identified the RV space as a targeted growth segment and Bargman provides brand and product dimension to enhance Cequent's position in this market segment.
- Bargman presently occupies, and owns, a manufacturing facility in Albion, Indiana; total square footage is 39,608 of which 34,838 sq. ft. is dedicated to manufacturing. Key processes include injection molding and light assembly.

Deal Status

- o The transaction closed on January 29, 2004, and is expected to be immediately accretive to TriMas.
- o 2003 sales were \$12.8 million.
- o [Photos of products]

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Q4 2003 Intangibles/Goodwill Impairment (\$ in millions)

o Company to record \$18.6 million non-cash impairment charge

	\$000		
Fastening Systems	\$	5.4	
Industrial Specialties	\$	2.4	
Cequent	\$	1.9	
Rieke	\$	1.3	
Total Customer Relationships	\$	11.0	
Goodwill-ISG/PTC	\$	7.6	
Total	\$	18.6	

- o \$11.0 million reflects partial write-down of premiums paid in earlier years associated with company acquisitions.
 - o Intangible value attributed to customer relationships where customer has exited the business or product line.
- o \$7.6 million non-cash charge related to goodwill impairment at PTC.
- o Although non-cash charge is not of a normal, recurring nature, accounting rules require that this charge be reflected above the operating profit line.

[Page 11] 2004 Key Performances Drivers

- o Focus on EBITDA expansion, completion of integration activities, organic growth initiatives, and debt reduction
 - Increase operational leverage via incremental productivity improvements
- o Focus on revenue growth and product launches vs. integration and restructuring initiatives
 - Finalize the closure of Fastener Group's Lakewood, OH facility and integrate operations into the Frankfort and Wood Dale facilities
- o Begin to broaden "core" businesses via aggressive product and market development combined with selective acquisitions
- o Expand capabilities both domestically and abroad
 - Continue to develop Rieke's facility in Hangzhou, China
 - Launch Compac's new facility in Hackettstown, NJ

O Capitalize upon the overall strengthening of the US economy combined with the realization of several strategic initiatives to create momentum at all four of TriMas' business units

Appendix

[Appendix -1] Cash Flow Highlights Twelve Months Ended December 31, 2003 (\$ in millions)

	2003	2002
Cash provided by (used for) operations	\$41.4	(\$22.0)
Capital Expenditures	(\$31.7)	(\$34.0)
Proceeds from sales of fixed assets	\$76.2	\$5.7
Acquisition of businesses, net of cash acquired	(\$205.8)	(\$1.9)
Other	\$0.0	(\$8.9)
Cash used for investing activities	(\$161.3)	(\$39.1)
Proceeds from sales of common stock, net	\$35.2	\$259.7
Repurchase of common stock	(\$20.0)	\$0.0
Proceeds from senior credit facility, net	\$30.2	\$228.1
Metaldyne financing items, net	(\$18.9)	(\$329.2)
Other	(\$0.3)	(\$0.8)
Cash provided by financing activities	\$26.2	\$157.8
Change in Cash and Debt including AR Securitization	(\$93.7)	\$96.7

[Appendix - 2] 2003 Adjusted EBITDA Bridge (\$ in millions) Includes the results of F	ittings 	for all per	iods presented	
Three Months Ended December 31, 2003			Twelve Months Ended December 31, 2003	
Adjusted EBITDA Bridge			Adjusted EBITDA Bridge	
Operating Profit (1)	\$	(12.4)	Operating Profit (1)	 \$ 48.8
Depreciation & Amortization		20.7	Depreciation & Amortization	 54.9
Impairment Charge		7.6	Impairment Charge	 7.6
Legacy Stock Expenses		1.2	Legacy Stock Expenses	 4.8
Total Adjusted EBITDA (2)		17.1	Total Adjusted EBITDA(2)	 116.1
Leases		3.9	Leases	 11.9
Corporate Expenses		4.3	Corporate Expenses	 14.2
Heartland Mgt. Fees		1.1	Heartland Mgt. Fees	 4.6
Non-Recurring Expenses		7.6	Non-Recurring Expenses	 22.0
Segment EBITDA	\$	34.0	Segment EBITDA	\$ 168.8

[Appendix - 3] Condensed Balance Sheet

(\$ in millions)

12/31/2003 12/31/2002

Current Assets		
Cash & Equivalents	\$6.8	\$100.4
Receivables	119.0	95.7
Inventories	124.1	93.1
Deferred Income Taxes	10.9	18.7
Prepaid Expenses and Other Current Assets	8.4	9.8
Total Current Assets	\$269.2	\$317.7
Property, Plant & Equipment	187.4	243.6
Goodwill	658.9	519.1
Other Intangibles	322.7	283.1
Other Assets	61.8	62.6
Total Assets	\$1,500.0	\$1,426.1

Liabilities and Shareholder's Equity		
Current Liabilities:		
Current Maturities, Long-Term Debt	\$10.9	\$3.0
Accounts Payable	94.1	57.4
Accrued Liabilities	75.1	64.3
Due to Metaldyne	4.4	9.9
Total Current Liabilities	\$184.5	\$134.6
Long-Term Debt	\$725.1	\$693.2
Deferred Income Taxes	149.0	156.8
Other Long-Term Liabilities	37.8	31.1
Due to Metaldyne	6.9	12.0
Total Liabilities	\$1,103.3	\$1,027.7
Total Shareholder's Equity	\$396.7	\$398.4
Total Liabilities and Shareholder's Equity	\$1,500.0	\$1,426.1

[Appendix - 4] Key Covenant Calculations (\$ in millions)

Leverage Ratio:

Total Indebtedness at 12/31/2003 (1)	\$736.0
LTM EBITDA, as defined (2)	\$155.8
Leverage Ratio - Actual	4.72x
Leverage Ratio - Covenant	5.50x

Coverage Ratio:

LTM EBITDA, as defined (2)	\$155.8
Cash Interest Expense (2)	\$61.7
Coverage Ratio - Actual	2.52x
Coverage Ratio - Covenant	2.25x

Notes:

As defined in our Credit Agreement, as restated and amended June 6, 2003.
 EBITDA, as defined and cash interest expense is based on preliminary estimates, subject to adjustment.