

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) **October 28, 2010**

**TRIMAS CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-10716**  
(Commission  
File Number)

**38-2687639**  
(IRS Employer  
Identification No.)

**39400 Woodward Avenue, Suite 130, Bloomfield Hills, Michigan**  
(Address of principal executive offices)

**48304**  
(Zip Code)

Registrant's telephone number, including area code **(248) 631-5400**

**Not Applicable**  
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02 Results of Operations and Financial Condition.**

TriMas Corporation (the "Corporation") issued a press release and held a teleconference on October 28, 2010, reporting its financial results for the third quarter ending September 30, 2010. A copy of the press release and teleconference visual presentation are attached hereto as exhibits and are incorporated herein by reference. The press release and teleconference visual presentation are also available on the Corporation's website at [www.trimascorp.com](http://www.trimascorp.com).

The information furnished pursuant to this Item 2.02, including Exhibits 99.1 and 99.2, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Corporation under the Securities Act of 1933 or the Exchange Act.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits. The following exhibits are furnished herewith:

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release
99.2	The Corporation's visual presentation titled "Third Quarter 2010 Earnings Presentation"

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TRIMAS CORPORATION

Date: October 28, 2010

By: /s/ David M. Wathen  
Name: David M. Wathen  
Title: Chief Executive Officer



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**TRIMAS CORPORATION REPORTS THIRD QUARTER 2010 RESULTS**  
*Company Reports \$0.37 Diluted EPS on 22% Sales Growth*  
*Company Raises 2010 Outlook to \$1.05 to \$1.10 EPS*

**BLOOMFIELD HILLS, Michigan, October 28, 2010** — TriMas Corporation (NASDAQ: TRS) today announced financial results for the quarter ended September 30, 2010. The Company reported quarterly net sales from continuing operations of \$247.9 million, an increase of 22.1% from third quarter 2009. Third quarter 2010 income from continuing operations was \$12.8 million, a 78.5% improvement from \$7.2 million in third quarter 2009. The Company reported third quarter 2010 diluted earnings per share from continuing operations of \$0.37, as compared to \$0.21 during third quarter 2009. Excluding Special Items,<sup>(1)</sup> third quarter 2009 income from continuing operations would have been \$8.2 million, or \$0.24 per share.

**TriMas Highlights**

- Reported 22.1% sales growth in third quarter 2010, as compared to third quarter 2009, due to overall improved economic conditions and the continued successful execution of several of the Company's growth initiatives.
- Improved both income and earnings per share from continuing operations in excess of 50%, as compared to third quarter 2009, excluding the impact of Special Items.
- Generated third quarter 2010 Free Cash Flow<sup>(2)</sup> of \$18.3 million, and \$66.7 million for the nine months ended September 30, 2010, or almost \$2.00 per diluted share.
- Today announced agreement to acquire South Texas Bolt & Fitting, Inc. (STBF), a diversified manufacturer and distributor of specialized fasteners, serving the oilfield and other industrial markets. Upon deal completion, STBF will become part of Lamons, within the Energy segment.

"We experienced sustained momentum across our businesses during the quarter," said David Wathen, TriMas President and Chief Executive Officer. "We are pleased that our balanced approach to growth, productivity and cash generation is driving positive results across our company. Our ability to quickly respond to our customers' needs by offering new products, unique solutions, superior service and expanded geographic coverage enabled us to secure incremental business during the quarter and for the future."

Wathen continued, "Sales improved 22% compared to the third quarter of 2009, with all five segments reporting double-digit sales percentage growth. Third quarter income from continuing operations increased 56% compared to third quarter 2009, excluding the impact of Special Items. We continue to generate cash, lower operating working capital as a percentage of sales and reduce outstanding debt, resulting in cash and available liquidity of approximately \$196 million."

"Based on the third quarter results and our current outlook, we are raising our 2010 earnings expectations. We now expect 2010 diluted earnings per share (EPS) from continuing operations to range from \$1.05 to \$1.10 per share, an increase from our previous guidance of \$0.90 to \$1.00 per share. Although the economic outlook remains uncertain, we are confident in our ability to grow the top-line faster than the economy, create sustainable operating leverage and improve the balance sheet. We remain committed to continuing to improve earnings and margin levels, as we balance growth, productivity and debt reduction," Wathen concluded.

**Third Quarter Results — From Continuing Operations**

- TriMas reported third quarter net sales of \$247.9 million, an increase of 22.1% in comparison to \$203.0 million in third quarter 2009. Sales in all five business segments increased by a double-digit percentage in comparison to third quarter 2009. The effects of currency exchange did not have a material impact during the quarter.

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- The Company reported operating profit of \$33.0 million in third quarter 2010, as compared to operating profit of \$21.2 million during third quarter 2009. Excluding the impact of Special Items, operating profit would have improved 37.5%, from \$24.0 million in third quarter 2009 to \$33.0 million in third quarter 2010, and would have represented an increase in operating profit margin of 150 basis points.
  - Adjusted EBITDA<sup>(2)</sup> for third quarter 2010 increased to \$42.0 million, as compared to \$32.6 million in third quarter 2009. Excluding the impact of Special Items, Adjusted EBITDA would have increased 25.4%, from \$33.5 million in third quarter 2009 to \$42.0 million in third quarter 2010, and Adjusted EBITDA margin would have improved 50 basis points.
  - Income from continuing operations for third quarter 2010 increased 78.5% to \$12.8 million, or \$0.37 per diluted share, compared to income from continuing operations of \$7.2 million, or \$0.21 per diluted share, in third quarter 2009. Excluding the impact of Special Items, third quarter 2010 income from continuing operations would have improved 55.6% to \$12.8 million, as compared to a third quarter 2009 income of \$8.2 million, or \$0.24 per share.
  - The Company reported Free Cash Flow<sup>(2)</sup> for third quarter 2010 of \$18.3 million, compared to \$44.4 million in third quarter 2009. Free Cash Flow for the nine months ended September 30, 2010 was \$66.7 million, or almost \$2.00 per diluted share. Operating working capital as a percentage of last twelve months (LTM) sales continued to improve, declining from 15.9% in third quarter 2009 to 15.2% in third quarter 2010.

**Financial Position**

TriMas reported total indebtedness of \$499.4 million as of September 30, 2010, as compared to \$514.6 million as of December 31, 2009. After consideration of \$46.5 million in cash on the balance sheet as of September 30, 2010, total indebtedness, net of cash, was \$452.9 million, as compared to \$505.1 million as of December 31, 2009. In addition, TriMas ended third quarter 2010 with \$149.2 million of aggregate availability under its revolving credit and accounts receivable facilities.

### **Business Segment Results — From Continuing Operations (Excluding the impact of Special Items<sup>(3)</sup>)**

**Packaging** — Sales for the third quarter increased 12.0% compared to the year ago period, due to improved demand for industrial closure products, as well as sales growth in specialty dispensing and other new products. Operating profit for the quarter increased due to higher sales volumes and lower costs as a result of productivity initiatives, partially offset by an increase in selling, general and administrative costs in support of sales growth initiatives, as well as unfavorable currency exchange. Overall, third quarter 2010 operating profit margin improved by approximately 520 basis points compared to third quarter 2009. The Company continues to diversify its product offering by developing specialty dispensing product applications for growing end markets, including pharmaceutical, personal care and food/beverage markets, and expanding geographically to generate long-term growth.

**Energy** — Third quarter sales increased 31.8% compared to the year ago period, due to improved demand for engines, other well-site content and new compression products. Sales in the Energy segment were also positively impacted by higher sales of specialty gaskets and related fastening hardware due to higher levels of turn-around activity at petrochemical refineries, increased demand from the chemical industry and incremental sales from newly opened branch facilities. Operating profit for the quarter increased due to higher sales volumes and lower costs as a result of productivity initiatives, partially offset by increased selling, general and administrative costs in support of sales growth initiatives. The Company continues to launch new well-site and compression products to complement its engine business. In the specialty gasket and fastener business, the Company continues to grow its sales and service branch network, as well as expand its lines of complementary products as demonstrated by the bolt-on acquisition announced today.

**Aerospace & Defense** — Sales for the third quarter increased 19.4% compared to the year ago period, due to increased sales in the defense business and improved demand from aerospace distribution customers. While sales in the defense business increased compared to the year ago period, the increased revenue associated with managing the facility closure and relocation was at lower margin levels. Overall, operating profit for the quarter increased slightly as a result of the increased sales volumes and lower selling, general and administrative costs in the defense business, largely offset by an unfavorable product mix in both businesses

and unfavorable absorption of fixed costs in the aerospace business. Given the long-term prospects for its aerospace business, the Company continues to invest in this high-margin segment by developing and marketing highly-engineered products for the aerospace market, as well as expanding its offerings to military and defense customers.

**Engineered Components** — Third quarter sales increased 65.2% compared to the year ago period, primarily due to improved demand in the industrial cylinder business, as well as the acquisition of a cylinder business during the second quarter of 2010. The specialty fittings and precision cutting tools businesses also experienced improved demand, primarily resulting from the upturn in the domestic economy and new product offerings. Operating profit and related margins improved compared to third quarter 2009 due to the Company's productivity initiatives and higher sales levels. The Company continues to develop new products and expand its international sales efforts.

**Cequent** — Sales for the third quarter increased 16.4% compared to the year ago period, resulting from increased sales in the North American towing, trailer and electrical products, retail and Australia/Asia Pacific businesses. Sales increases during the quarter were the result of improved customer demand, new product introductions and market share gains, as well as the favorable impact of currency exchange. Due to cost reduction actions, alternative sourcing arrangements, productivity initiatives and improved sales levels, operating profit and related margins improved as compared to third quarter 2009. The Company continues to aggressively reduce fixed costs, minimize its investment in working capital and leverage Cequent's strong brand positions and new products for increased market share.

### **Outlook**

Based on the Company's third quarter results and current outlook for the remainder of 2010, management raised its outlook for full-year 2010 diluted earnings per share (EPS) from continuing operations to \$1.05 to \$1.10 per share, as compared to \$0.43 per share in 2009, excluding Special Items in both periods. The Company previously provided an outlook for 2010 EPS of \$0.90 to \$1.00 per share. The Company also raised its 2010 sales outlook from an increase of 10% to 14% to a range of 15% to 17% as compared to 2009. In addition, the Company expects its full-year 2010 operating profit margin to improve by approximately 250 to 300 basis points as compared to 2009, excluding Special Items. The Company also raised its Free Cash Flow outlook from a range of \$65 to \$70 million to a range of \$75 to \$80 million.

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<sup>(1)</sup> Appendix I details certain costs, expenses and other charges, collectively described as "Special Items," that are included in the determination of net income (loss) under GAAP and are not added back to net income (loss) in determining Adjusted EBITDA, but that management would consider important in evaluating the quality of the Company's Adjusted EBITDA and operating results under GAAP.

<sup>(2)</sup> See Appendix II for reconciliation of Non-GAAP financial measure Adjusted EBITDA and Free Cash Flow to the Company's reported results of operations prepared in accordance with GAAP. Additionally, see Appendix I for additional information regarding Special Items impacting reported GAAP financial measures.

<sup>(3)</sup> Operating Profit excludes the impact of Special Items. For a complete schedule of Special Items by segment, see Appendix "Company and Business Segment Financial Information — Continuing Operations."

### **Conference Call Information**

TriMas Corporation will host its third quarter 2010 earnings conference call today, Thursday, October 28, 2010 at 10:00 a.m. EDT. The call-in number is (866) 281-6628. Participants should request to be connected to the TriMas Corporation third quarter 2010 earnings conference call (Conference ID # 1489834). The conference call will also be simultaneously webcast via TriMas' website at [www.trimascorp.com](http://www.trimascorp.com) with an accompanying slide presentation, under the "Investors" section.

**Cautionary Notice Regarding Forward-looking Statements**

Any “forward-looking” statements contained herein, including those relating to market conditions or the Company’s financial condition and results, expense reductions, liquidity expectations, business goals and sales growth, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to general economic and currency conditions, various conditions specific to the Company’s business and industry, the Company’s substantial leverage, liabilities imposed by the Company’s debt instruments, market demand,

competitive factors, the Company’s ability to maintain compliance with the listing requirements of NASDAQ, supply constraints, material and energy costs, technology factors, litigation, government and regulatory actions, the Company’s accounting policies, future trends, and other risks which are detailed in the Company’s Annual Report on Form 10-K for the fiscal year ending December 31, 2009, and in the Company’s Quarterly Reports on Form 10-Q. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.

**About TriMas**

Headquartered in Bloomfield Hills, Michigan, TriMas Corporation (NASDAQ: TRS) provides engineered and applied products for growing markets worldwide. TriMas is organized into five strategic business segments: Packaging, Energy, Aerospace & Defense, Engineered Components and Cequent. TriMas has approximately 3,900 employees at more than 60 different facilities in 11 countries. For more information, visit [www.trimascorp.com](http://www.trimascorp.com).

**TriMas Corporation**  
**Condensed Consolidated Balance Sheet**  
**(Unaudited — dollars in thousands)**

	September 30, 2010	December 31, 2009
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 46,510	\$ 9,480
Receivables, net of reserves	128,480	93,380
Inventories	149,130	141,840
Deferred income taxes	32,920	24,320
Prepaid expenses and other current assets	7,610	6,500
Assets of discontinued operations held for sale	—	4,250
Total current assets	364,650	279,770
Property and equipment, net	161,620	162,220
Goodwill	194,850	196,330
Other intangibles, net	155,640	164,080
Other assets	22,740	23,380
Total assets	<u>\$ 899,500</u>	<u>\$ 825,780</u>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Current maturities, long-term debt	\$ 6,940	\$ 16,190
Accounts payable	108,370	92,840
Accrued liabilities	74,570	65,750
Liabilities of discontinued operations	—	1,070
Total current liabilities	189,880	175,850
Long-term debt	492,480	498,360
Deferred income taxes	67,180	42,590
Other long-term liabilities	45,120	47,000
Total liabilities	794,660	763,800
Total shareholders' equity	104,840	61,980
Total liabilities and shareholders' equity	<u>\$ 899,500</u>	<u>\$ 825,780</u>

**TriMas Corporation**  
**Consolidated Statement of Operations**  
**(Unaudited — dollars in thousands, except for share amounts)**

Three months ended September 30,		Nine months ended September 30,	
2010	2009	2010	2009

Net sales	\$ 247,880	\$ 202,970	\$ 720,000	\$ 612,560
Cost of sales	(173,390)	(144,770)	(504,140)	(457,720)
Gross profit	74,490	58,200	215,860	154,840
Selling, general and administrative expenses	(41,260)	(37,070)	(120,330)	(112,240)
Gain (loss) on dispositions of property and equipment	(220)	20	(950)	180
Operating profit	33,010	21,150	94,580	42,780
Other income (expense), net:				
Interest expense	(12,550)	(10,750)	(39,780)	(34,530)
Gain on extinguishment of debt	—	1,180	—	28,250
Gain on bargain purchase	—	—	410	—
Other, net	(200)	(190)	(1,250)	(1,710)
Other income (expense), net	(12,750)	(9,760)	(40,620)	(7,990)
Income from continuing operations before income tax expense	20,260	11,390	53,960	34,790
Income tax expense	(7,500)	(4,240)	(20,230)	(13,190)
Income from continuing operations	12,760	7,150	33,730	21,600
Income (loss) from discontinued operations, net of income tax benefit (expense)	(40)	(1,320)	5,850	(10,460)
Net income	\$ 12,720	\$ 5,830	\$ 39,580	\$ 11,140
<b>Earnings per share - basic:</b>				
Continuing operations	\$ 0.38	\$ 0.21	\$ 1.00	\$ 0.64
Discontinued operations, net of income tax benefit (expense)	(0.00)	(0.04)	0.17	(0.31)
Net income per share	\$ 0.38	\$ 0.17	\$ 1.17	\$ 0.33
Weighted average common shares - basic	33,827,939	33,496,634	33,730,852	33,480,747
<b>Earnings per share - diluted:</b>				
Continuing operations	\$ 0.37	\$ 0.21	\$ 0.98	\$ 0.64
Discontinued operations, net of income tax benefit (expense)	(0.00)	(0.04)	0.17	(0.31)
Net income per share	\$ 0.37	\$ 0.17	\$ 1.15	\$ 0.33
Weighted average common shares - diluted	34,512,820	34,007,846	34,380,188	33,752,210

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**TriMas Corporation**  
**Company and Business Segment Financial Information**  
**Continuing Operations**  
**(Unaudited — dollars in thousands)**

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
<b>Packaging</b>				
Net sales	\$ 44,490	\$ 39,730	\$ 133,610	\$ 106,130
Operating profit	\$ 13,140	\$ 9,160	\$ 38,480	\$ 23,390
Adjusted EBITDA	\$ 16,010	\$ 12,540	\$ 47,350	\$ 32,760
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ —	\$ (480)	\$ —	\$ (480)
Excluding Special Items, operating profit would have been:	\$ 13,140	\$ 9,640	\$ 38,480	\$ 23,870
Excluding Special Items, Adjusted EBITDA would have been:	\$ 16,010	\$ 13,020	\$ 47,350	\$ 33,240
<b>Energy</b>				
Net sales	\$ 47,440	\$ 36,000	\$ 135,080	\$ 111,260
Operating profit	\$ 4,910	\$ 3,200	\$ 15,440	\$ 9,380
Adjusted EBITDA	\$ 5,620	\$ 3,950	\$ 17,540	\$ 11,730
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ —	\$ (30)	\$ —	\$ (240)
Excluding Special Items, operating profit would have been:	\$ 4,910	\$ 3,230	\$ 15,440	\$ 9,620
Excluding Special Items, Adjusted EBITDA would have been:	\$ 5,620	\$ 3,980	\$ 17,540	\$ 11,970
<b>Aerospace &amp; Defense</b>				

Net sales	\$	19,170	\$	16,060	\$	53,470	\$	56,530
Operating profit	\$	5,350	\$	5,190	\$	13,020	\$	18,410
Adjusted EBITDA	\$	5,770	\$	5,760	\$	14,780	\$	20,180
<b>Special Items to consider in evaluating operating profit and Adjusted EBITDA:</b>								
- Severance and business restructuring costs	\$	—	\$	(10)	\$	—	\$	(140)
Excluding Special Items, operating profit would have been:	\$	5,350	\$	5,200	\$	13,020	\$	18,550
Excluding Special Items, Adjusted EBITDA would have been:	\$	5,770	\$	5,770	\$	14,780	\$	20,320
<b>Engineered Components</b>								
Net sales	\$	24,950	\$	15,100	\$	67,180	\$	48,570
Operating profit	\$	2,690	\$	920	\$	8,430	\$	1,640
Adjusted EBITDA	\$	3,760	\$	1,640	\$	11,410	\$	3,900
<b>Special Items to consider in evaluating operating profit and Adjusted EBITDA:</b>								
- Severance and business restructuring costs	\$	—	\$	(210)	\$	—	\$	(370)
Excluding Special Items, operating profit would have been:	\$	2,690	\$	1,130	\$	8,430	\$	2,010
Excluding Special Items, Adjusted EBITDA would have been:	\$	3,760	\$	1,850	\$	11,410	\$	4,270
<b>Cequent</b>								
Net sales	\$	111,830	\$	96,080	\$	330,660	\$	290,070
Operating profit (loss)	\$	13,430	\$	7,220	\$	37,600	\$	6,760
Adjusted EBITDA	\$	17,320	\$	12,200	\$	49,290	\$	21,700
<b>Special Items to consider in evaluating operating profit (loss):</b>								
- Severance and business restructuring costs	\$	—	\$	(2,130)	\$	—	\$	(7,580)
Excluding Special Items, operating profit (loss) would have been:	\$	13,430	\$	9,350	\$	37,600	\$	14,340
<b>Special Items to consider in evaluating Adjusted EBITDA:</b>								
- Severance and business restructuring costs	\$	—	\$	(1,560)	\$	—	\$	(5,340)
Excluding Special Items, Adjusted EBITDA would have been:	\$	17,320	\$	13,760	\$	49,290	\$	27,040
<b>Corporate Expenses</b>								
Operating loss	\$	(6,510)	\$	(4,540)	\$	(18,390)	\$	(16,800)
Adjusted EBITDA	\$	(6,450)	\$	(3,520)	\$	(18,390)	\$	11,360
<b>Special Items to consider in evaluating operating loss:</b>								
- Severance and business restructuring costs	\$	—	\$	—	\$	—	\$	(2,940)
Excluding Special Items, operating loss would have been:	\$	(6,510)	\$	(4,540)	\$	(18,390)	\$	(13,860)
<b>Special Items to consider in evaluating Adjusted EBITDA:</b>								
- Severance and business restructuring costs	\$	—	\$	—	\$	—	\$	(2,940)
- Gain on extinguishment of debt	\$	—	\$	1,330	\$	—	\$	29,390
Excluding Special Items, Adjusted EBITDA would have been:	\$	(6,450)	\$	(4,850)	\$	(18,390)	\$	(15,090)
<b>Total Company</b>								
Net sales	\$	247,880	\$	202,970	\$	720,000	\$	612,560
Operating profit	\$	33,010	\$	21,150	\$	94,580	\$	42,780
Adjusted EBITDA	\$	42,030	\$	32,570	\$	121,980	\$	101,630
Total Special Items to consider in evaluating operating profit:	\$	—	\$	(2,860)	\$	—	\$	(11,750)
Excluding Special Items, operating profit would have been:	\$	33,010	\$	24,010	\$	94,580	\$	54,530
Total Special Items to consider in evaluating Adjusted EBITDA:	\$	—	\$	(960)	\$	—	\$	19,880
Excluding Special Items, Adjusted EBITDA would have been:	\$	42,030	\$	33,530	\$	121,980	\$	81,750

**Reported GAAP Financial Measures  
(Unaudited)**

(dollars in thousands, except per share amounts)	Three months ended September 30, 2010		Three months ended September 30, 2009	
	Income	EPS	Income	EPS
<b>Income and EPS from continuing operations, as reported</b>	\$ 12,760	\$ 0.37	\$ 7,150	\$ 0.21
<b>After-tax impact of Special Items to consider in evaluating quality of income and EPS from continuing operations:</b>				
Severance and business restructuring costs	—	—	(1,780)	(0.05)
<b>Excluding Special Items except gain on extinguishment of debt, income and EPS from continuing operations would have been</b>	\$ 12,760	\$ 0.37	\$ 8,930	\$ 0.26
After-tax impact of gain on extinguishment of debt	—	—	730	0.02
<b>Excluding Total Special Items, income and EPS from continuing operations would have been</b>	\$ 12,760	\$ 0.37	\$ 8,200	\$ 0.24
<b>Weighted-average shares outstanding at September 30, 2010 and 2009</b>		34,512,820		34,007,846

(dollars in thousands, except per share amounts)	Nine months ended September 30, 2010		Nine months ended September 30, 2009	
	Income	EPS	Income	EPS
<b>Income and EPS from continuing operations, as reported</b>	\$ 33,730	\$ 0.98	\$ 21,600	\$ 0.64
<b>After-tax impact of Special Items to consider in evaluating quality of income and EPS from continuing operations:</b>				
Severance and business restructuring costs	—	—	(7,310)	(0.22)
<b>Excluding Special Items except gain on extinguishment of debt, income and EPS from continuing operations would have been</b>	\$ 33,730	\$ 0.98	\$ 28,910	\$ 0.86
After-tax impact of gain on extinguishment of debt	—	—	17,570	0.52
<b>Excluding Total Special Items, income and EPS from continuing operations would have been</b>	\$ 33,730	\$ 0.98	\$ 11,340	\$ 0.34
<b>Weighted-average shares outstanding at September 30, 2010 and 2009</b>		34,380,188		33,752,210

Appendix I (cont.)

**TriMas Corporation  
Additional Information Regarding Special Items Impacting  
Reported GAAP Financial Measures  
(Unaudited)**

(dollars in thousands)	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
<b>Operating profit from continuing operations, as reported</b>	\$ 33,010	\$ 21,150	\$ 94,580	\$ 42,780
<b>Special Items to consider in evaluating quality of earnings:</b>				
Severance and business restructuring costs	\$ —	\$ (2,860)	\$ —	\$ (11,750)
<b>Excluding Special Items, operating profit from continuing operations would have been</b>	\$ 33,010	\$ 24,010	\$ 94,580	\$ 54,530
<b>Adjusted EBITDA from continuing operations, as reported</b>	\$ 42,030	\$ 32,570	\$ 121,980	\$ 101,630
<b>Special Items to consider in evaluating quality of earnings:</b>				

Severance and business restructuring costs	\$	—	\$	(2,290)	\$	—	\$	(9,510)
<b>Excluding Special Items except gain on extinguishment of debt, Adjusted EBITDA from continuing operations would have been</b>	\$	<u>42,030</u>	\$	<u>34,860</u>	\$	<u>121,980</u>	\$	<u>111,140</u>
Gross gain on extinguishment of debt	\$	—	\$	1,330	\$	—	\$	29,390
<b>Excluding Total Special Items, Adjusted EBITDA from continuing operations would have been</b>	\$	<u>42,030</u>	\$	<u>33,530</u>	\$	<u>121,980</u>	\$	<u>81,750</u>

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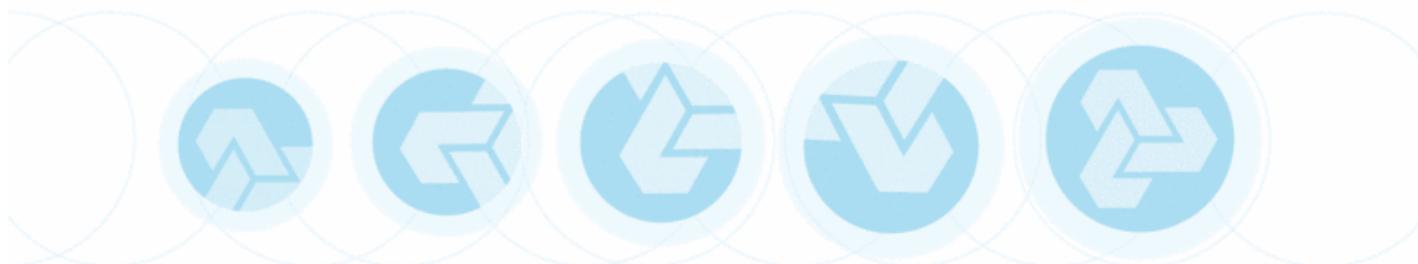
## Appendix II

**TriMas Corporation**  
**Reconciliation of Non-GAAP Measure Adjusted EBITDA<sup>(1)</sup> and Free Cash Flow<sup>(2)</sup>**  
**(Unaudited)**

(dollars in thousands)	Three months ended September 30,		Nine months ended September 30,					
	2010	2009	2010	2009				
<b>Net income (loss)</b>	\$	12,720	\$	5,830	\$	39,580	\$	11,140
Income tax expense		7,450		3,420		23,580		6,650
Interest expense		12,680		10,930		40,200		35,050
Debt extinguishment costs		—		150		—		1,140
Depreciation and amortization		9,220		10,580		28,270		33,410
<b>Adjusted EBITDA, total company</b>		42,070		30,910		131,630		87,390
<b>Adjusted EBITDA, discontinued operations</b>		40		(1,660)		9,650		(14,240)
<b>Adjusted EBITDA, continuing operations</b>	\$	42,030	\$	32,570	\$	121,980	\$	101,630
Special Items		—		2,290		—		9,510
Non-cash gross gain on extinguishment of debt		—		(1,330)		—		(29,390)
Cash interest		(5,710)		(3,630)		(27,710)		(25,460)
Cash taxes		(2,990)		(2,420)		(6,260)		(6,730)
Non-cash gain on bargain purchase		—		—		(410)		—
Capital expenditures		(5,840)		(4,430)		(11,090)		(10,820)
Changes in operating working capital		(8,760)		23,170		(22,140)		43,920
Free Cash Flow from operations before Special Items		18,730		46,220		54,370		82,660
Cash paid for Special Items		(460)		(2,470)		(2,450)		(6,900)
Net proceeds from sale of business and other assets		50		680		14,790		23,100
<b>Free Cash Flow</b>	\$	<u>18,320</u>	\$	<u>44,430</u>	\$	<u>66,710</u>	\$	<u>98,860</u>

<sup>(1)</sup> The Company defines Adjusted EBITDA as net income (loss) before cumulative effect of accounting change, interest, taxes, depreciation, amortization, debt extinguishment costs, non-cash asset and goodwill impairment write-offs, and non-cash losses on sale-leaseback of property and equipment. Lease expense and non-recurring charges are included in Adjusted EBITDA and include both cash and non-cash charges related to restructuring and integration expenses. In evaluating our business, management considers and uses Adjusted EBITDA as a key indicator of financial operating performance and as a measure of cash generating capability. Management believes this measure is useful as an analytical indicator of leverage capacity and debt servicing ability, and uses it to measure financial performance as well as for planning purposes. However, Adjusted EBITDA should not be considered as an alternative to net income, cash flow from operating activities or any other measures calculated in accordance with U.S. GAAP, or as an indicator of operating performance. The definition of Adjusted EBITDA used here may differ from that used by other companies.

<sup>(2)</sup> The Company defines Free Cash Flow as Adjusted EBITDA from continuing operations, plus Special Items and net proceeds from sale of businesses, less cash paid for interest, taxes and Special Items, capital expenditures and changes in operating working capital. As detailed in Appendix I, for purposes of determining Free Cash Flow, Special Items, net, include those costs, expenses and other charges incurred on a cash basis that are included in the determination of net income (loss) under GAAP and are not added back to net income (loss) in determining Adjusted EBITDA, but that management would consider important in evaluating the quality of the Company's Free Cash Flow, as defined.



**Third Quarter 2010 Earnings Presentation**  
*October 28, 2010*

*Applied Technology*

*Diversified*

*Customer Focused*

# Safe Harbor Statement

Any “forward-looking” statements contained herein, including those relating to market conditions or the Company’s financial condition and results, expense reductions, liquidity expectations, business goals and sales growth, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to general economic and currency conditions, various conditions specific to the Company’s business and industry, the Company’s substantial leverage, liabilities imposed by the Company’s debt instruments, market demand, competitive factors, the Company’s ability to maintain compliance with the listing requirements of NASDAQ, supply constraints, material and energy costs, technology factors, litigation, government and regulatory actions, the Company’s accounting policies, future trends, and other risks which are detailed in the Company’s Annual Report on Form 10-K for the fiscal year ending December 31, 2009, and in the Company’s Quarterly Reports on Form 10-Q. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.



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## Agenda

- Overview
- Financial Highlights
- Segment Highlights
- Outlook and Summary
- Questions and Answers
- Appendix



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# Third Quarter Results Summary

- Sales up 22% vs. Q3 2009
  - Double-digit percentage sales increases in all segments
  - Continued to gain market share in several businesses
  - Investments in new products and markets showing results
- Improved earnings driven by better operating performance and permanently lowered fixed cost structure
- Continued margin expansion supported by productivity initiatives
- Improvement in working capital levels as a percentage of sales
- Continued focus on free cash flow and debt reduction

*Demonstrating sustainable momentum across our businesses.*



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# Third Quarter Highlights

- Several commercial successes will yield future growth
- Increased focus on business development in non-U.S. markets
- Global Sourcing Organization gaining traction and driving results
- Signed agreement to acquire South Texas Bolt & Fitting

*Executing strategic imperatives and positioning TriMas for future success.*



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## Third Quarter Financial Highlights

# Third Quarter Summary

<i>(from continuing operations)</i>	Q3 2010	Q3 2009	% Chg
<b>Revenue</b>	\$ 247.9	\$ 203.0	22.1%
<b>Gross Profit</b>	\$ 74.5	\$ 58.2	28.0%
<i>Gross Profit Margin</i>	30.1%	28.7%	140 bps
<b>Adjusted EBITDA<sup>(1)</sup></b>	\$ 42.0	\$ 32.6	29.0%
<i>Excl. Total Special Items, Adjusted EBITDA would have been:</i>	\$ 42.0	\$ 33.5	25.4%
<i>Excl. Total Special Items, Adjusted EBITDA margin would have been:</i>	17.0%	16.5%	50 bps
<b>Income</b>	\$ 12.8	\$ 7.2	78.5%
<i>Excl. Total Special Items, Income would have been:</i>	\$ 12.8	\$ 8.2	55.6%
<b>Diluted earnings per share</b>	\$ 0.37	\$ 0.21	76.2%
<i>Excl. Total Special Items, diluted EPS would have been:</i>	\$ 0.37	\$ 0.24	54.2%
<b>Free Cash Flow<sup>(1)</sup></b>	\$ 18.3	\$ 44.4	-58.8%
<b>Debt and A/R Securitization</b>	\$ 499.4	\$ 526.0	-5.1%

- Sales improved 22% as a result of improving end market demand and execution of growth initiatives
  - All segments reported double-digit percentage sales increase compared to Q3 2009
- Productivity efforts continue to drive enhanced profitability and margins
  - Gross profit and Adjusted EBITDA margins improved 140 and 50 bps, respectively, compared to Q3 2009
- Income and EPS increased over 50%, compared to Q3 2009
- Q3 2010 Free Cash Flow of \$18.3 million
- Continued debt reduction and increased liquidity – Ended Q3 with \$46.5 million of cash



<sup>(1)</sup> "Special Items" for each period, as well as the Reconciliation of Non-GAAP Measures Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

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# YTD Summary

<i>(from continuing operations)</i>	Q3 YTD 2010	Q3 YTD 2009	% Chg
<b>Revenue</b>	\$ 720.0	\$ 612.6	17.5%
<b>Gross Profit</b>	\$ 215.9	\$ 154.8	39.4%
<i>Gross Profit Margin</i>	30.0%	25.3%	470 bps
<b>Adjusted EBITDA<sup>(1)</sup></b>	\$ 122.0	\$ 101.6	20.0%
<i>Excl. Total Special Items, Adjusted EBITDA would have been:</i>	\$ 122.0	\$ 81.8	49.2%
<i>Excl. Total Special Items, Adjusted EBITDA margin would have been:</i>	16.9%	13.3%	360 bps
<b>Income</b>	\$ 33.7	\$ 21.6	56.2%
<i>Excl. Total Special Items, Income would have been:</i>	\$ 33.7	\$ 11.3	fav
<b>Diluted earnings per share</b>	\$ 0.98	\$ 0.64	53.1%
<i>Excl. Total Special Items, diluted EPS would have been:</i>	\$ 0.98	\$ 0.34	fav
<b>Free Cash Flow<sup>(1)</sup></b>	\$ 66.7	\$ 98.9	-32.5%
<b>Debt and A/R Securitization</b>	\$ 499.4	\$ 526.0	-5.1%

- Sales improved 17.5% as a result of improving end market demand and execution of the Company's growth initiatives
- Earnings and margin levels improved at higher rate than sales
  - Productivity efforts continue to drive enhanced profitability
  - Adjusted EBITDA margins improved 360 bps compared to YTD 2009
- YTD Diluted EPS, excluding Special Items, more than doubled compared to YTD 2009
- YTD Free Cash Flow of approximately \$2 per diluted share
- Debt levels down over \$26 million with improved available liquidity – Increased level of cash on the balance sheet

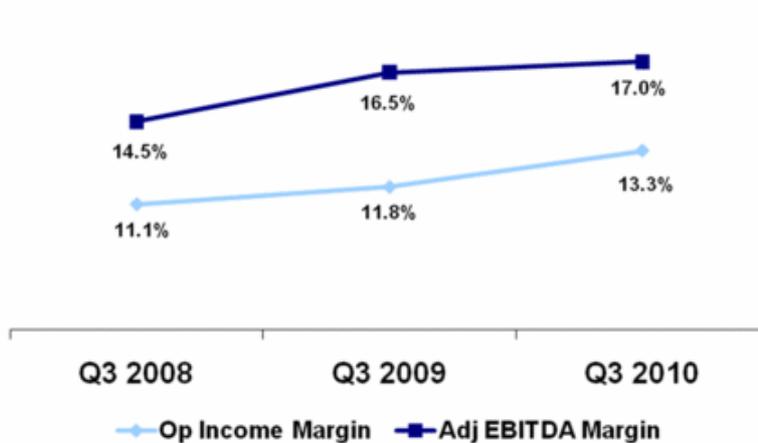


<sup>(1)</sup> "Special Items" for each period, as well as the Reconciliation of Non-GAAP Measures Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

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# Margin Improvements

Margins (excl. Special Items)<sup>(1)</sup>



Comments:

- Productivity initiatives improve margins over time
- Operating profit and Adjusted EBITDA margins improved 150 and 50 bps, respectively, compared to Q3 2009
- Q3 2010 margin levels are higher than Q3 2008 levels, despite approximately \$11M higher sales in Q3 2008
- Each business has plans in place to achieve material, labor and overhead productivity

*Continued expansion of margins, despite tougher comparables.*



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

# Global Sourcing Organization Initiatives

**Sourcing**

- 100+ on-going projects totaling more than \$30 million in annual spend
- Implementation of continuous improvement at suppliers
- Diversify supplier base across multiple low-cost countries
- Best practice sharing

**National Contracts / Aggregation**

- All-TriMas functional teams to focus on ideas
- Focus areas include:
  - ✓ Freight and Logistics
  - ✓ Corrugated Packaging
  - ✓ Raw Materials
  - ✓ Energy
  - ✓ Travel & Office Supplies
  - ✓ Compliance Costs
  - ✓ Office Supplies
  - ✓ Forklifts and other equipment
  - ✓ Temporary Labor

**Emerging Market Development**

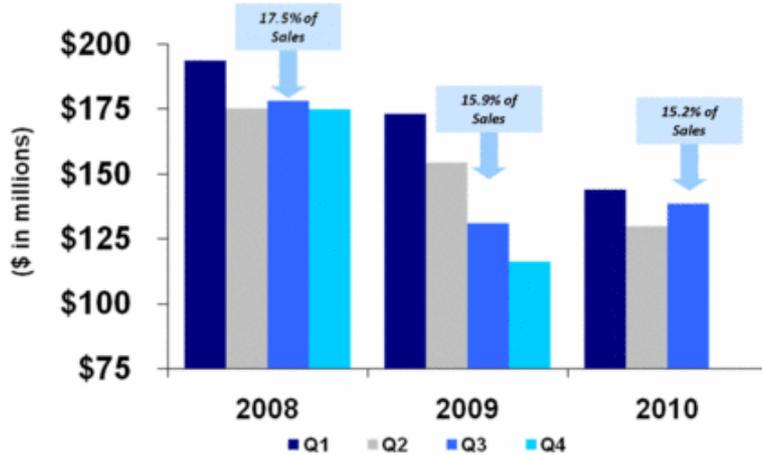
- Provide organizational support with resources in new geographies
- Develop market research
- Include top-line ideas, as well as import and export strategies
- Bridge cultural differences and build global relationships

*Implemented cross-SBU teams led by GSO.*



# Working Capital

## Operating Working Capital



### Comments:

- Operating working capital at 15.2% of LTM sales vs. 15.9% at Q3 2009, due to lower inventory levels relative to sales
- Continued improvement expected due to enhanced focus on asset efficiencies

*Continued lean initiatives will drive permanent process change and working capital reductions.*



# Capitalization

(Dollars in thousands)

	September 30, 2010	December 31, 2009
Cash and Cash Equivalents.....	\$ 46,510	\$ 9,480
Term loan.....	249,600	251,580
Revolving credit facilities.....	-	5,100
Non-U.S. bank debt and other.....	4,520	12,890
	<u>254,120</u>	<u>269,570</u>
9 <sup>3</sup> / <sub>4</sub> % senior secured notes, due December 2017...	245,300	244,980
A/R Facility Borrowings.....	\$ -	\$ -
Total Debt.....	\$ 499,420	\$ 514,550

### Key Ratios:

Bank LTM EBITDA.....	\$ 155,460	\$ 138,450
Interest Coverage Ratio.....	3.25 x	3.13 x
Leverage Ratio.....	3.21 x	3.68 x

### Bank Covenants:

Minimum Interest Coverage Ratio.....	2.00 x	2.20 x
Maximum Leverage Ratio.....	5.00 x	4.50 x

*As of September 30, 2010, TriMas had \$195.7 million of cash and available liquidity under its revolving credit and receivables facilities.*





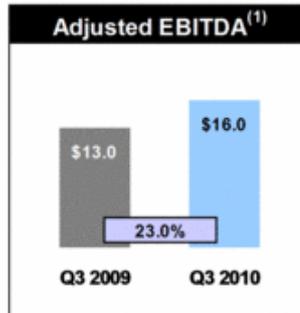
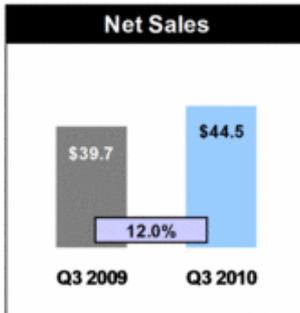
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## Segment Highlights

# Packaging



(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

## Results:

- Sales growth in industrial closure and specialty dispensing products
- Increased sales volumes and productivity actions improved Adjusted EBITDA and operating profit
- Q3 2010 operating profit margin improved approximately 520 basis points compared to Q3 2009

## Key Initiatives:

- Target specialty dispensing products in higher growth end markets
  - Pharmaceutical and medical
  - Food and beverage
  - Personal care
- Increase geographic coverage efforts in Europe & Asia
- Increase low-cost country sourcing and manufacturing
- Consider complementary bolt-on acquisitions
- Ensure new products continue to have barriers to entry

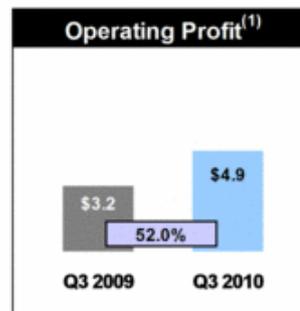
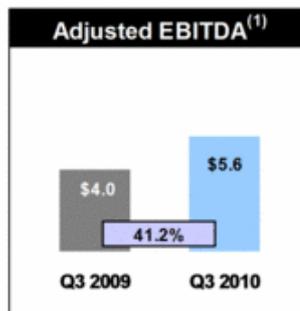


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# Energy



(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

## Results:

- Sales increased due to improved demand for engines, other well-site content and compression products, as well as specialty gaskets and related fastening hardware
- Positive conversion resulted due to higher sales volumes and cost reductions
- Q3 2010 operating profit margin improved approximately 130 basis points compared to Q3 2009

## Key Initiatives:

- Faster expansion of business with major customers globally
- Agreement to acquire South Texas Bolt & Fitting by Lamons
- Expand complementary product lines at well-site and grow natural gas compression products
- Capitalize on shale and natural gas opportunities
- Better leverage installed manufacturing footprint in Asia – Increase low-cost country sourcing

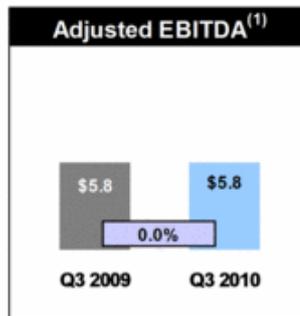


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# Aerospace & Defense



(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

## Results:

- Increased sales in defense business and improved demand from aerospace distribution customers
- Operating profit increased slightly as a result of increased sales and lower SG&A, largely offset by unfavorable product mix and unfavorable absorption of fixed costs in the aerospace business
- Expectations of ramp-up from large frame, composite aircraft

## Key Initiatives:

- Expand aerospace fastener product lines to increase content and applications per aircraft
- Drive ongoing Lean initiatives to lower working capital and reduce costs
- Leverage and develop existing defense customer relationships
- Consider complementary bolt-on acquisitions

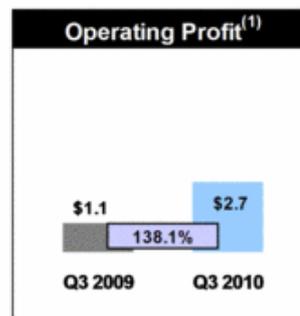
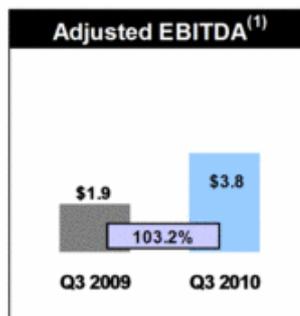


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# Engineered Components



(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

## Results:

- Sales increased due to improved demand in industrial cylinder, specialty fittings and precision cutting tool businesses
- Positive impact of Q2 bolt-on acquisition in the cylinder business
- Adjusted EBITDA and operating profit increased in Q3 due to higher sales volumes and lower costs
- Operating profit margin improved approximately 330 basis points compared to Q3 2009

## Key Initiatives:

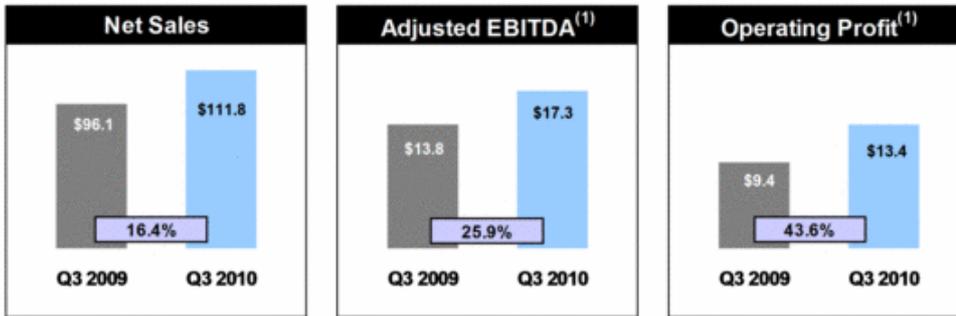
- Develop additional capabilities of cylinder business to capture new markets
- Integration of cylinder business acquisition
- Continue to reduce costs and improve working capital turnover
- Continue to expand product offering and geographies
- Expand specialty products for existing components and tooling markets



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(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Sales increased resulting from improvements in the North American towing, trailer and electrical products and retail businesses, as well as the favorable impact of currency exchange
- Adjusted EBITDA and operating profit increased due to significant cost reductions and productivity initiatives
  - Q3 2010 operating profit margin increased 230 basis points compared to Q3 2009

### Key Initiatives:

- Continue to aggressively reduce fixed costs and simplify the business
- Improve processes for better customer service and support
- Leverage strong brands for additional market share and cross-selling
- Continue to reduce working capital requirements





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## Outlook and Summary

### TriMas 2010 Outlook

**Full Year 2010 Outlook provided:**

	<u>As of 3/2/10</u>	<u>As of 4/29/10</u>	<u>As of 8/3/10</u>	<u>As of 10/28/10</u>
<b>Sales Growth</b>	4% - 7%	5% - 9%	10% - 14%	15% - 17%
· Core growth	3% - 4%	3% - 4%	5% - 7%	7% - 8%
· New program/market share growth	1% - 3%	2% - 5%	5% - 6%	7% - 8%
· Bolt-on acquisitions	0% - 2%	0% - 2%	0.5% - 1%	1% - 1.5%
<b>Recurring Operating Profit</b>	Up 60 to 100 bps	Up 80 to 120 bps	Up 200 to 250 bps	Up 250 to 300 bps
<b>Free Cash Flow<sup>(1)</sup></b>	> \$30 million	\$40 to \$45 million	\$65 to \$70 million	\$75 to \$80 million
<b>Diluted EPS (excl. Special Items)</b>	> \$0.60	\$0.65 to \$0.75	\$0.90 to \$1.00	\$1.05 to \$1.10

**Excluding Special Items, Company raises 2010 EPS outlook to a range of \$1.05 to \$1.10, an increase of at least 144% vs. 2009 EPS.**

# Strategic Aspirations

## *Strategic Aspirations and Plan are the foundation for 2011 Playbook*

- High single-digit top-line growth
- Earnings growth faster than revenue growth
- 3% to 5% of total gross cost productivity gains annually – utilize savings to fund growth
- Invest in growth programs that deliver new products, new markets and expanded geographies
- Increase revenues in fastest growing markets
- Ongoing improvement in capital turns and all cycle times
- Continued decrease in leverage ratio



*Winning businesses grow revenue and earnings,  
despite slow markets.*

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Questions & Answers



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## Appendix

# Statement of Operations

(Unaudited, dollars in thousands)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2010	2009	2010	2009
Net sales.....	\$ 247,880	\$ 202,970	\$ 720,000	\$ 612,560
Cost of sales.....	(173,390)	(144,770)	(504,140)	(457,720)
Gross profit.....	74,490	58,200	215,860	154,840
Selling, general and administrative expenses..	(41,260)	(37,070)	(120,330)	(112,240)
Gain (loss) on dispositions of property and equipment.....	(220)	20	(950)	180
Operating profit.....	33,010	21,150	94,580	42,780
Other income (expense), net:				
Interest expense.....	(12,550)	(10,750)	(39,780)	(34,530)
Gain on extinguishment of debt.....	-	1,180	-	28,250
Gain on bargain purchase.....	-	-	410	-
Other, net.....	(200)	(190)	(1,250)	(1,710)
Other income (expense), net.....	(12,750)	(9,760)	(40,620)	(7,990)
Income from continuing operations before income tax expense.....	20,260	11,390	53,960	34,790
Income tax expense.....	(7,500)	(4,240)	(20,230)	(13,190)
Income from continuing operations .....	12,760	7,150	33,730	21,600
Income (loss) from discontinued operations, net of income tax benefit (expense).....	(40)	(1,320)	5,850	(10,460)
Net income .....	\$ 12,720	\$ 5,830	\$ 39,580	\$ 11,140
<b>Earnings per share - basic:</b>				
Continuing operations .....	\$ 0.38	\$ 0.21	\$ 1.00	\$ 0.64
Discontinued operations, net of income tax benefit (expense).....	(0.00)	(0.04)	0.17	(0.31)
Net income per share.....	\$ 0.38	\$ 0.17	\$ 1.17	\$ 0.33
Weighted average common shares - basic ....	33,827,939	33,496,634	33,730,852	33,480,747
<b>Earnings per share - diluted:</b>				
Continuing operations .....	\$ 0.37	\$ 0.21	\$ 0.98	\$ 0.64
Discontinued operations, net of income tax benefit (expense).....	(0.00)	(0.04)	0.17	(0.31)
Net income per share.....	\$ 0.37	\$ 0.17	\$ 1.15	\$ 0.33
Weighted average common shares - diluted ...	34,512,820	34,007,846	34,380,188	33,752,210



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# Condensed Balance Sheet

(Unaudited, dollars in thousands)

	September 30,	December 31,
	2010	2009
<b>Assets</b>		
Current assets:		
Cash and cash equivalents .....	\$ 46,510	\$ 9,480
Receivables, net of reserves.....	128,480	93,380
Inventories .....	149,130	141,840
Deferred income taxes.....	32,920	24,320
Prepaid expenses and other current assets .....	7,610	6,500
Assets of discontinued operations held for sale .....	-	4,250
Total current assets .....	364,650	279,770
Property and equipment, net .....	161,620	162,220
Goodwill.....	194,850	196,330
Other intangibles, net.....	155,640	164,080
Other assets .....	22,740	23,380
Total assets.....	\$ 899,500	\$ 825,780
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Current maturities, long-term debt .....	\$ 6,940	\$ 16,190
Accounts payable.....	108,370	92,840
Accrued liabilities .....	74,570	65,750
Liabilities of discontinued operations .....	-	1,070
Total current liabilities .....	189,880	175,850
Long-term debt .....	492,480	498,360
Deferred income taxes .....	67,180	42,590
Other long-term liabilities .....	45,120	47,000
Total liabilities.....	794,660	763,800
Total shareholders' equity.....	104,840	61,980
Total liabilities and shareholders' equity.....	\$ 899,500	\$ 825,780



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# Additional Information Regarding Special Items Impacting Reported GAAP Financial Measures

(Unaudited)

(dollars in thousands)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2010	2009	2010	2009
Operating profit from continuing operations, as reported.....	\$ 33,010	\$ 21,150	\$ 94,580	\$ 42,780
<b>Special Items to consider in evaluating quality of earnings:</b>				
Severance and business restructuring costs.....	\$ -	\$ (2,860)	\$ -	\$ (11,750)
<b>Excluding Special Items, operating profit from continuing operations would have been.....</b>	<b>\$ 33,010</b>	<b>\$ 24,010</b>	<b>\$ 94,580</b>	<b>\$ 54,530</b>

(dollars in thousands)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2010	2009	2010	2009
Adjusted EBITDA from continuing operations, as reported.....	\$ 42,030	\$ 32,570	\$ 121,980	\$ 101,630
<b>Special Items to consider in evaluating quality of earnings:</b>				
Severance and business restructuring costs.....	\$ -	\$ (2,290)	\$ -	\$ (9,510)
<b>Excluding Special Items except gain on extinguishment of debt, Adjusted EBITDA from continuing operations would have been.....</b>	<b>\$ 42,030</b>	<b>\$ 34,860</b>	<b>\$ 121,980</b>	<b>\$ 111,140</b>
Gross gain on extinguishment of debt.....	\$ -	\$ 1,330	\$ -	\$ 29,390
<b>Excluding Total Special Items, Adjusted EBITDA from continuing operations would have been.....</b>	<b>\$ 42,030</b>	<b>\$ 33,530</b>	<b>\$ 121,980</b>	<b>\$ 81,750</b>

# Company and Business Segment Financial Information – Cont. Ops

(Unaudited, dollars in thousands)

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
<b>Packaging</b>				
Net sales	\$ 44,490	\$ 39,730	\$ 133,610	\$ 106,130
Operating profit	\$ 13,140	\$ 9,160	\$ 38,480	\$ 23,390
Adjusted EBITDA	\$ 16,010	\$ 12,540	\$ 47,350	\$ 32,760
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ (480)	\$ -	\$ (480)
Excluding Special Items, operating profit would have been:	\$ 13,140	\$ 9,640	\$ 38,480	\$ 23,870
Excluding Special Items, Adjusted EBITDA would have been:	\$ 16,010	\$ 13,020	\$ 47,350	\$ 33,240
<b>Energy</b>				
Net sales	\$ 47,440	\$ 36,000	\$ 135,080	\$ 111,260
Operating profit	\$ 4,910	\$ 3,200	\$ 15,440	\$ 9,380
Adjusted EBITDA	\$ 5,620	\$ 3,950	\$ 17,540	\$ 11,730
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ (30)	\$ -	\$ (240)
Excluding Special Items, operating profit would have been:	\$ 4,910	\$ 3,230	\$ 15,440	\$ 9,620
Excluding Special Items, Adjusted EBITDA would have been:	\$ 5,620	\$ 3,980	\$ 17,540	\$ 11,970
<b>Aerospace &amp; Defense</b>				
Net sales	\$ 19,170	\$ 16,060	\$ 53,470	\$ 56,530
Operating profit	\$ 5,350	\$ 5,190	\$ 13,020	\$ 18,410
Adjusted EBITDA	\$ 5,770	\$ 5,760	\$ 14,780	\$ 20,180
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ (10)	\$ -	\$ (140)
Excluding Special Items, operating profit would have been:	\$ 5,350	\$ 5,200	\$ 13,020	\$ 18,550
Excluding Special Items, Adjusted EBITDA would have been:	\$ 5,770	\$ 5,770	\$ 14,780	\$ 20,320
<b>Engineered Components</b>				
Net sales	\$ 24,950	\$ 15,100	\$ 67,180	\$ 48,570
Operating profit	\$ 2,690	\$ 920	\$ 8,430	\$ 1,640
Adjusted EBITDA	\$ 3,760	\$ 1,640	\$ 11,410	\$ 3,900
Special Items to consider in evaluating operating profit and Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ (210)	\$ -	\$ (370)
Excluding Special Items, operating profit would have been:	\$ 2,690	\$ 1,130	\$ 8,430	\$ 2,010
Excluding Special Items, Adjusted EBITDA would have been:	\$ 3,760	\$ 1,850	\$ 11,410	\$ 4,270



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# Company and Business Segment Financial Information – Cont. Ops (cont.)

(Unaudited, dollars in thousands)

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
<b>Cequent</b>				
Net sales	\$ 111,830	\$ 96,080	\$ 330,660	\$ 290,070
Operating profit (loss)	\$ 13,430	\$ 7,220	\$ 37,600	\$ 6,760
Adjusted EBITDA	\$ 17,320	\$ 12,200	\$ 49,290	\$ 21,700
Special Items to consider in evaluating operating profit (loss):				
- Severance and business restructuring costs	\$ -	\$ (2,130)	\$ -	\$ (7,580)
Excluding Special Items, operating profit (loss) would have been:	\$ 13,430	\$ 9,350	\$ 37,600	\$ 14,340
Special Items to consider in evaluating Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ (1,560)	\$ -	\$ (5,340)
Excluding Special Items, Adjusted EBITDA would have been:	\$ 17,320	\$ 13,760	\$ 49,290	\$ 27,040
<b>Corporate Expenses</b>				
Operating loss	\$ (6,510)	\$ (4,540)	\$ (18,390)	\$ (16,800)
Adjusted EBITDA	\$ (6,450)	\$ (3,520)	\$ (18,390)	\$ 11,360
Special Items to consider in evaluating operating loss:				
- Severance and business restructuring costs	\$ -	\$ -	\$ -	\$ (2,940)
Excluding Special Items, operating loss would have been:	\$ (6,510)	\$ (4,540)	\$ (18,390)	\$ (13,860)
Special Items to consider in evaluating Adjusted EBITDA:				
- Severance and business restructuring costs	\$ -	\$ -	\$ -	\$ (2,940)
- Gain on extinguishment of debt	\$ -	\$ 1,330	\$ -	\$ 29,390
Excluding Special Items, Adjusted EBITDA would have been:	\$ (6,450)	\$ (4,850)	\$ (18,390)	\$ (15,090)
<b>Total Company</b>				
Net sales	\$ 247,880	\$ 202,970	\$ 720,000	\$ 612,560
Operating profit	\$ 33,010	\$ 21,150	\$ 94,580	\$ 42,780
Adjusted EBITDA	\$ 42,030	\$ 32,570	\$ 121,980	\$ 101,630
Total Special Items to consider in evaluating operating profit:	\$ -	\$ (2,860)	\$ -	\$ (11,750)
Excluding Special Items, operating profit would have been:	\$ 33,010	\$ 24,010	\$ 94,580	\$ 54,530
Total Special Items to consider in evaluating Adjusted EBITDA:	\$ -	\$ (960)	\$ -	\$ 19,880
Excluding Special Items, Adjusted EBITDA would have been:	\$ 42,030	\$ 33,530	\$ 121,980	\$ 81,750



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# LTM EBITDA as Defined in Credit Agreement

(Unaudited, dollars in thousands)

Reported net income for the twelve months ended September 30, 2010 .....	\$28,220
Interest expense, net (as defined).....	50,880
Income tax expense.....	16,410
Depreciation and amortization.....	38,800
Extraordinary non-cash charges.....	3,270
Monitoring fees.....	2,890
Interest equivalent costs.....	310
Non-cash compensation expense.....	2,080
Other non-cash expenses or losses.....	4,420
Non-recurring expenses or costs	
for acquisition integration.....	70
Non-recurring expenses or costs	
for cost savings projects.....	5,520
Debt extinguishment costs.....	10,260
Negative EBITDA from discontinued	
operations.....	320
Permitted dispositions.....	(8,830)
Permitted acquisitions.....	840
<b>Bank EBITDA - LTM Ended September 30, 2010 <sup>(1)</sup> .....</b>	<b>\$ 155,460</b>

<sup>(1)</sup> As defined in the Amended and Restated Credit Agreement dated December 16, 2009.