

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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| OMB APPROVAL  |
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FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) **April 29, 2010**

**TRIMAS CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction  
of incorporation)

**001-10716**

(Commission  
File Number)

**38-2687639**

(IRS Employer  
Identification No.)

**39400 Woodward Avenue, Suite 130, Bloomfield Hills, Michigan**

(Address of principal executive offices)

**48304**

(Zip Code)

Registrant's telephone number, including area code **(248) 631-5400**

**Not Applicable**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02 Results of Operations and Financial Condition.**

TriMas Corporation (the "Corporation") issued a press release and held a teleconference on April 29, 2010, reporting its financial results for the first quarter ending March 31, 2010. A copy of the press release and teleconference visual presentation are attached hereto as exhibits and are incorporated herein by reference. The press release and teleconference visual presentation are also available on the Corporation's website at [www.trimascorp.com](http://www.trimascorp.com).

The information furnished pursuant to this Item 2.02, including Exhibits 99.1 and 99.2, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Corporation under the Securities Act of 1933 or the Exchange Act.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits. The following exhibits are furnished herewith:

2

| <u>Exhibit No.</u> | <u>Description</u>  |
|--------------------|---|
| 99.1               | Press Release   |
| 99.2               | The Corporation's visual presentation titled "First Quarter 2010 Earnings Presentation" |

3

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TRIMAS CORPORATION

Date: April 29, 2010

By: /s/ David M. Wathen  
Name: David M. Wathen  
Title: Chief Executive Officer



**For more information, contact:**  
 Sherry Lauderback  
 VP, Investor Relations & Communications  
 (248) 631-5506  
 sherrylauderback@trimascorp.com

**TRIMAS CORPORATION REPORTS FIRST QUARTER 2010 RESULTS**  
*Company Reports \$0.17 Diluted EPS on 9% Sales Growth*  
*Company Raises Outlook for 2010*

**BLOOMFIELD HILLS, Michigan, April 29, 2010** — TriMas Corporation (NASDAQ: TRS) today announced financial results for the quarter ended March 31, 2010. The Company reported quarterly net sales from continuing operations of \$220.1 million, an increase of 9.1% from first quarter 2009. First quarter 2010 income from continuing operations was \$5.8 million, a 24.5% improvement from \$4.6 million in first quarter 2009. The Company reported first quarter 2010 diluted earnings per share from continuing operations of \$0.17, as compared to \$0.14 during first quarter 2009. Excluding Special Items<sup>(1)</sup>, first quarter 2009 loss from continuing operations would have been \$0.7 million, or (\$0.01) per share.

**TriMas Highlights**

- Reported 9.1% sales growth in first quarter 2010, as compared to first quarter 2009, led by the Packaging, Energy and Cequent segments.
- Improved income and earnings per share from continuing operations from a loss of \$0.7 million, or (\$0.01) per share, in first quarter 2009 to \$5.8 million, or \$0.17 per share, in first quarter 2010, excluding the impact of Special Items.
- Improved first quarter operating profit margin (excluding the impact of Special Items) by 550 basis points as compared to first quarter 2009.
- Reduced operating working capital as a percentage of sales from 21.4% in first quarter 2009 to 16.3% in first quarter 2010.
- Completed the sale of the Company's non-core real estate located in Los Angeles, California for approximately \$13 million in April 2010. The Company expects to recognize a pre-tax gain on sale of approximately \$10 million in second quarter 2010 which will be included in discontinued operations.

"We are pleased to report a notable improvement in sales and profitability in the first quarter of 2010," said David Wathen, TriMas President and Chief Executive Officer. "These results reflect the positive impact of our fixed cost structure reductions and ongoing growth and productivity initiatives, as well as a rebound in several key end markets. While sales improved 9% compared to the first quarter of 2009, operating profit improved by 110%, excluding Special Items, resulting in an operating profit margin increase of 550 basis points as compared to first quarter 2009."

Wathen continued, "Our strategy to aggressively manage our cost structure, while continuing to fund our key growth initiatives, created a solid foundation for 2010 and beyond, and positions us to serve our customers well as their businesses return to more normalized demand levels with an improving economy. Our Packaging, Energy and Cequent segments are leading the sales improvement, with sales growth of 44%, 9% and 7%, respectively. We believe we are now positioned to take advantage of our operating leverage, and we are focused on revenue and earnings per share growth and driving higher returns on capital."

"Based on these results and the current outlook, we are raising our 2010 earnings expectations. We now expect 2010 diluted earnings per share (EPS) from continuing operations, excluding Special Items, to range from \$0.65 to \$0.75 per share, an increase from our previous guidance of greater than \$0.60 per share. We are committed to driving improved results and increasing shareholder value in 2010," Wathen concluded.

**First Quarter Results — From Continuing Operations**

- TriMas reported first quarter net sales of \$220.1 million, an increase of 9.1% in comparison to \$201.7 million in first quarter 2009. Sales increased in the Packaging, Energy, Engineered Components and Cequent segments. Sales in the Aerospace & Defense segment declined, primarily due to inventory reductions at distributors. First quarter 2010 net sales were favorably impacted by approximately \$6.6 million as a result of currency exchange.
- The Company reported operating profit of \$25.1 million in first quarter 2010, as compared to operating profit of \$5.2 million during first quarter 2009. Excluding the impact of Special Items, operating profit would have improved 110%, from \$12.0 million in first quarter 2009 to \$25.1 million in first quarter 2010, which represents an increase in operating profit margin of 550 basis points.
- Adjusted EBITDA<sup>(2)</sup> for first quarter 2010 increased to \$34.1 million, as compared to \$30.4 million in first quarter 2009. Excluding the impact of Special Items, Adjusted EBITDA would have increased 63.6%, from \$20.9 million in first quarter 2009 to \$34.1 million in first quarter 2010, with Adjusted EBITDA margins improving 520 basis points.
- Income from continuing operations for first quarter 2010 increased 24.5% to \$5.8 million, or \$0.17 per diluted share, compared to income from continuing operations of \$4.6 million, or \$0.14 per diluted share, in the first quarter 2009. Excluding the impact of Special Items, first quarter 2010 income from continuing operations would have improved \$6.5 million to \$5.8 million, as compared to a first quarter 2009 loss of \$0.7 million, or (\$0.01) per share. The Company's tax provision in first quarter 2010 included approximately \$1.0 million in higher tax expense impacted by certain Subpart F exceptions related to controlled foreign subsidiaries under U.S. tax legislation that recently expired. The Company expects to incur an additional \$0.2 million of tax expense each quarter during 2010 should the legislation not be renewed.
- The Company reported a first quarter 2010 use of Free Cash Flow<sup>(1)</sup> of \$3.5 million, in line with management's expectations. Operating working capital as a percentage of sales declined from 21.4% in first quarter 2009 to 16.3% in first quarter 2010, notwithstanding the impact of increased receivables related to sales growth.

**Financial Position**

TriMas ended first quarter 2010 with cash of \$6.6 million and \$150.5 million of aggregate availability under its revolving credit and accounts receivable facilities. TriMas reported total indebtedness of \$518.5 million as of March 31, 2010, as compared to \$585.2 million as of March 31, 2009 and \$514.6 million

## **Business Segment Results — From Continuing Operations (Excluding the impact of Special Items<sup>(3)</sup>)**

**Packaging** — Sales for the first quarter increased 44.1% compared to the year ago period due to growth in specialty dispensing and other new products, as well as an increase in industrial closure product sales and the impact of favorable currency exchange. Operating profit for the quarter increased 119.6% due to increased sales volumes, lower material costs associated with the Company's productivity initiatives and reduced selling, general and administrative costs. As a result, first quarter 2010 operating profit margin improved by approximately 930 basis points compared to first quarter 2009. The Company continues to diversify its product offering by developing specialty dispensing product applications for growing end markets, including pharmaceutical, personal care and food/beverage markets, and expanding geographically to generate long-term growth.

**Energy** — First quarter sales increased 9.0% compared to the year ago period, due primarily to higher sales of specialty gaskets and related fastening hardware as a result of improved levels of turn-around activity at petrochemical refineries and increased demand from the chemical industry. Sales in the Energy segment were also positively impacted due to improved demand for engines, other well-site content and compression products. Operating profit and margins for the quarter increased as a result of the higher sales volumes and reductions in selling, general and administrative costs. The Company continues to launch new well-site and compression products to complement its engine business, while continuing to expand its sales and service branch network for the specialty

2

gasket business, in anticipation of continued improvements in underlying demand in these businesses' end markets.

**Aerospace & Defense** — Sales for the first quarter decreased 23.1% compared to the year ago period due primarily to lower blind-bolt fastener sales resulting from consolidation of, and inventory reductions at, distribution customers. Sales in the defense business were also lower compared to the year ago period, as the Company has ceased production of cartridge cases due to the relocation of the defense facility. These decreases were partially offset by increased revenue associated with managing the facility closure and relocation. Operating profit for the quarter decreased primarily due to lower sales volumes and the lower absorption of fixed costs. Despite the sales decline, the Company continues to invest in this high-profit segment by developing and marketing highly-engineered products for the aerospace market, as well as expanding its offerings to military and defense customers.

**Engineered Components** — First quarter sales increased 1.9% compared to the year ago period due to improved demand in the specialty fittings and precision cutting tools businesses, partially offset by lower sales in the Company's industrial cylinder business, primarily as a result of continued low levels of demand due to the industrial downturn. Management noted that the industrial cylinder business has experienced improvements in sales volumes on a sequential quarterly basis. Operating profit for the quarter improved with margins increasing 670 basis points compared to first quarter 2009 due to the Company's productivity initiatives. The Company continues to develop new products and expand its international sales efforts.

**Cequent** — Sales for the first quarter increased 6.8% compared to the year ago period, resulting from increased sales in the Australian/Asia Pacific and North American towing, trailer and electrical products businesses, and the favorable impact of currency exchange, partially offset by a decline in sales in the retail business. Due to cost reduction actions and improved sales levels, operating profit margin improved over 840 basis points compared to first quarter 2009. The Company continues to aggressively reduce fixed costs, decrease working capital and leverage strong brand positions for increased market share.

## **Results of Discontinued Operations**

The results of discontinued operations consist of the Company's former Compac business, which was sold in February 2009 for \$21 million cash proceeds, its non-core real estate property management business in California, which was sold in April 2010 for \$13 million cash proceeds and its medical device business. During first quarter 2009, upon completion of the Compac sale, the Company recorded a \$10.7 million pre-tax charge for estimated future lease obligations on the facility. The Company expects to record a pre-tax gain of approximately \$10 million in second quarter 2010 as a result of the sale of the property management business.

## **Outlook**

The Company raised its outlook for full-year 2010 diluted earnings per share (EPS) from continuing operations to \$0.65 to \$0.75 per share, as compared to \$0.43 per share in 2009, excluding Special Items in both periods. The Company previously provided an outlook for 2010 EPS to exceed \$0.60 per share. The Company also raised its 2010 sales outlook from an increase of 4% to 7% to a range of 5% to 9% compared to 2009. In addition, the Company expects its 2010 operating profit margin to improve by 80 to 120 basis points compared to 2009, excluding Special Items. The Company increased its Free Cash Flow outlook from more than \$30 million to a range of \$40 to \$45 million, including the cash proceeds related to the sale of its non-core California real estate.

- (1) Appendix I details certain costs, expenses and other charges, collectively described as "Special Items," that are included in the determination of net income (loss) under GAAP and are not added back to net income (loss) in determining Adjusted EBITDA, but that management would consider important in evaluating the quality of the Company's Adjusted EBITDA and operating results under GAAP.
- (2) See Appendix II for reconciliation of Non-GAAP financial measure Adjusted EBITDA and Free Cash Flow to the Company's reported results of operations prepared in accordance with GAAP. Additionally, see Appendix I for additional information regarding Special Items impacting reported GAAP financial measures.
- (3) Operating Profit excludes the impact of Special Items. For a complete schedule of Special Items by segment, see Appendix "Company and Business Segment Financial Information — Continuing Operations."

3

TriMas Corporation will host its first quarter 2010 earnings conference call today, Thursday, April 29, 2010 at 10:00 a.m. EDT. The call-in number is (866) 871-4878. Participants should request to be connected to the TriMas Corporation first quarter 2010 earnings conference call (Conference ID # 1450908). The conference call will also be simultaneously webcast via TriMas' website at [www.trimascorp.com](http://www.trimascorp.com), under the "Investors" section, with an accompanying slide presentation.

A replay of the conference call will be available on the TriMas website or by dialing (866) 837-8032 (Access Code # 1450908) beginning April 29<sup>th</sup> at 2:00 p.m. EDT through May 6<sup>th</sup> at 11:59 p.m. EDT.

### **Cautionary Notice Regarding Forward-looking Statements**

Any "forward-looking" statements contained herein, including those relating to market conditions or the Company's financial condition and results, expense reductions, liquidity expectations, business goals and sales growth, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to general economic and currency conditions, various conditions specific to the Company's business and industry, the Company's substantial leverage, liabilities imposed by the Company's debt instruments, market demand, competitive factors, the Company's ability to maintain compliance with the listing requirements of NASDAQ, supply constraints, material and energy costs, technology factors, litigation, government and regulatory actions, the Company's accounting policies, future trends, and other risks which are detailed in the Company's Annual Report on Form 10-K for the fiscal year ending December 31, 2009, and in the Company's Quarterly Reports on Form 10-Q. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.

### **About TriMas**

Headquartered in Bloomfield Hills, Michigan, TriMas Corporation (NASDAQ: TRS) provides engineered and applied products for growing markets worldwide. TriMas is organized into five strategic business segments: Packaging, Energy, Aerospace & Defense, Engineered Components and Cequent. TriMas has approximately 3,900 employees at more than 60 different facilities in 11 countries. For more information, visit [www.trimascorp.com](http://www.trimascorp.com).

4

### **TriMas Corporation Condensed Consolidated Balance Sheet (Unaudited — dollars in thousands)**

|   | <u>March 31,<br/>2010</u> | <u>December 31,<br/>2009</u> |
|---|---------------------------|------------------------------|
| <b>Assets</b>                                   |                           |                              |
| Current assets:                                 |                           |                              |
| Cash and cash equivalents                       | \$ 6,630                  | \$ 9,480                     |
| Receivables, net of reserves                    | 128,650                   | 93,380                       |
| Inventories                                     | 135,730                   | 141,840                      |
| Deferred income taxes                           | 24,320                    | 24,320                       |
| Prepaid expenses and other current assets       | 6,420                     | 6,500                        |
| Assets of discontinued operations held for sale | 4,070                     | 4,250                        |
| Total current assets                            | <u>305,820</u>            | <u>279,770</u>               |
| Property and equipment, net                     | 157,430                   | 162,220                      |
| Goodwill  | 194,120                   | 196,330                      |
| Other intangibles, net                          | 161,410                   | 164,080                      |
| Other assets                                    | 23,170                    | 23,380                       |
| Total assets                                    | <u>\$ 841,950</u>         | <u>\$ 825,780</u>            |
| <b>Liabilities and Shareholders' Equity</b>     |                           |                              |
| Current liabilities:                            |                           |                              |
| Current maturities, long-term debt              | \$ 12,720                 | \$ 16,190                    |
| Accounts payable                                | 103,150                   | 92,840                       |
| Accrued liabilities                             | 63,670                    | 65,750                       |
| Liabilities of discontinued operations          | 1,040                     | 1,070                        |
| Total current liabilities                       | <u>180,580</u>            | <u>175,850</u>               |
| Long-term debt                                  | 505,800                   | 498,360                      |
| Deferred income taxes                           | 43,790                    | 42,590                       |
| Other long-term liabilities                     | 46,190                    | 47,000                       |
| Total liabilities                               | <u>776,360</u>            | <u>763,800</u>               |
| Total shareholders' equity                      | <u>65,590</u>             | <u>61,980</u>                |
| Total liabilities and shareholders' equity      | <u>\$ 841,950</u>         | <u>\$ 825,780</u>            |

5

### **TriMas Corporation Consolidated Statement of Operations (Unaudited — dollars in thousands, except for share amounts)**

|  | <u>Three months ended<br/>March 31,</u> |             |
|--|---|-------------|
|  | <u>2010</u>                             | <u>2009</u> |
|  |   |             |

|  |            |            |
|--|------------|------------|
| Net sales  | \$ 220,060 | \$ 201,720 |
| Cost of sales  | (157,000)  | (155,260)  |
| Gross profit   | 63,060     | 46,460     |
| Selling, general and administrative expenses                 | (37,700)   | (41,300)   |
| Gain (loss) on dispositions of property and equipment        | (310)      | 40         |
| Operating profit   | 25,050     | 5,200      |
| Other income (expense), net:                                 |            |            |
| Interest expense   | (14,140)   | (12,480)   |
| Gain on extinguishment of debt                               | —          | 15,310     |
| Other, net   | (510)      | (700)      |
| Other income (expense), net                                  | (14,650)   | 2,130      |
| Income from continuing operations before income tax expense  | 10,400     | 7,330      |
| Income tax expense   | (4,650)    | (2,710)    |
| Income from continuing operations                            | 5,750      | 4,620      |
| Loss from discontinued operations, net of income tax benefit | (320)      | (8,300)    |
| Net income (loss)  | \$ 5,430   | \$ (3,680) |
| <b>Earnings per share - basic:</b>                           |            |            |
| Continuing operations  | \$ 0.17    | \$ 0.14    |
| Discontinued operations, net of income tax benefit           | (0.01)     | (0.25)     |
| Net income (loss) per share                                  | \$ 0.16    | \$ (0.11)  |
| Weighted average common shares - basic                       | 33,569,677 | 33,459,502 |
| <b>Earnings per share - diluted:</b>                         |            |            |
| Continuing operations  | \$ 0.17    | \$ 0.14    |
| Discontinued operations, net of income tax benefit           | (0.01)     | (0.25)     |
| Net income (loss) per share                                  | \$ 0.16    | \$ (0.11)  |
| Weighted average common shares - diluted                     | 34,314,020 | 33,487,526 |

6

**TriMas Corporation**  
**Company and Business Segment Financial Information**  
**Continuing Operations**  
(Unaudited — dollars in thousands)

|   | Three months ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2010                            | 2009      |
| <b>Packaging</b>  |                                 |           |
| Net sales   | \$ 43,600                       | \$ 30,250 |
| Operating profit  | \$ 11,860                       | \$ 5,400  |
| Adjusted EBITDA   | \$ 14,920                       | \$ 8,640  |
| Special Items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ —                            | \$ —      |
| Excluding Special Items, operating profit would have been:                    | \$ 11,860                       | \$ 5,400  |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ 14,920                       | \$ 8,640  |
| <b>Energy</b>   |                                 |           |
| Net sales   | \$ 43,890                       | \$ 40,270 |
| Operating profit  | \$ 5,180                        | \$ 3,520  |
| Adjusted EBITDA   | \$ 5,900                        | \$ 4,280  |
| Special Items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ —                            | \$ (200)  |
| Excluding Special Items, operating profit would have been:                    | \$ 5,180                        | \$ 3,720  |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ 5,900                        | \$ 4,480  |
| <b>Aerospace &amp; Defense</b>  |                                 |           |
| Net sales   | \$ 17,080                       | \$ 22,200 |
| Operating profit  | \$ 3,860                        | \$ 6,810  |
| Adjusted EBITDA   | \$ 4,520                        | \$ 7,410  |

|   |    |         |            |
|---|----|---------|------------|
| Special Items to consider in evaluating operating profit and Adjusted EBITDA: |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (110)   |
| Excluding Special Items, operating profit would have been:                    | \$ | 3,860   | \$ 6,920   |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ | 4,520   | \$ 7,520   |
| <b>Engineered Components</b>  |    |         |            |
| Net sales   | \$ | 18,910  | \$ 18,550  |
| Operating profit  | \$ | 1,810   | \$ 380     |
| Adjusted EBITDA   | \$ | 2,570   | \$ 1,120   |
| Special Items to consider in evaluating operating profit and Adjusted EBITDA: |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (160)   |
| Excluding Special Items, operating profit would have been:                    | \$ | 1,810   | \$ 540     |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ | 2,570   | \$ 1,280   |
| <b>Cequent</b>  |    |         |            |
| Net sales   | \$ | 96,580  | \$ 90,450  |
| Operating profit (loss)   | \$ | 8,120   | \$ (3,350) |
| Adjusted EBITDA   | \$ | 12,120  | \$ 1,340   |
| Special Items to consider in evaluating operating profit (loss):              |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (3,340) |
| Excluding Special Items, operating profit (loss) would have been:             | \$ | 8,120   | \$ (10)    |
| Special Items to consider in evaluating Adjusted EBITDA:                      |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (2,850) |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ | 12,120  | \$ 4,190   |
| <b>Corporate Expenses</b>   |    |         |            |
| Operating loss  | \$ | (5,780) | \$ (7,560) |
| Adjusted EBITDA   | \$ | (5,900) | \$ 7,630   |
| Special Items to consider in evaluating operating profit (loss):              |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (2,940) |
| Excluding Special Items, operating profit (loss) would have been:             | \$ | (5,780) | \$ (4,620) |
| Special Items to consider in evaluating Adjusted EBITDA:                      |    |         |            |
| - Severance and business restructuring costs                                  | \$ | —       | \$ (2,940) |
| - Gain on extinguishment of debt  | \$ | —       | \$ 15,820  |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ | (5,900) | \$ (5,250) |
| <b>Total Company</b>  |    |         |            |
| Net sales   | \$ | 220,060 | \$ 201,720 |
| Operating profit  | \$ | 25,050  | \$ 5,200   |
| Adjusted EBITDA   | \$ | 34,130  | \$ 30,420  |
| Total Special Items to consider in evaluating operating profit (loss):        | \$ | —       | \$ (6,750) |
| Excluding Special Items, operating profit (loss) would have been:             | \$ | 25,050  | \$ 11,950  |
| Total Special Items to consider in evaluating Adjusted EBITDA:                | \$ | —       | \$ 9,560   |
| Excluding Special Items, Adjusted EBITDA would have been:                     | \$ | 34,130  | \$ 20,860  |

## Appendix I

**TriMas Corporation**  
**Additional Information Regarding Special Items Impacting**  
**Reported GAAP Financial Measures**  
**(Unaudited)**

| (dollars in thousands, except per share amounts)              | Three months ended<br>March 31, 2010 |                | Three months ended<br>March 31, 2009 |                |
|---|--------------------------------------|----------------|--------------------------------------|----------------|
|   | Income                               | EPS            | Income                               | EPS            |
| <b>Income and EPS from continuing operations, as reported</b> | <u>\$ 5,750</u>                      | <u>\$ 0.17</u> | <u>\$ 4,620</u>                      | <u>\$ 0.14</u> |

|   |                  |   |                 |                   |
|---|------------------|---|-----------------|-------------------|
| <b>After-tax impact of Special Items to consider in evaluating quality of income and EPS from continuing operations:</b>                |                  |   |                 |                   |
| Severance and business restructuring costs  | —                | —                                       | (4,200)         | (0.13)            |
| <b>Excluding Special Items except gain (loss) on extinguishment of debt, income and EPS from continuing operations would have been</b>  | <u>\$ 5,750</u>  | <u>\$ 0.17</u>                          | <u>\$ 8,820</u> | <u>\$ 0.27</u>    |
| After-tax impact of gain on extinguishment of debt  | —                | —                                       | 9,520           | 0.28              |
| <b>Excluding Total Special Items, income and EPS from continuing operations would have been</b>   | <u>\$ 5,750</u>  | <u>\$ 0.17</u>                          | <u>\$ (700)</u> | <u>\$ (0.01)</u>  |
| <b>Weighted-average shares outstanding at March 31, 2010 and 2009</b>   |                  | <u>34,314,020</u>                       |                 | <u>33,487,526</u> |
|   |                  | <b>Three months ended<br/>March 31,</b> |                 |                   |
|   | <u>2010</u>      | <u>2009</u>                             |                 |                   |
| <b>(dollars in thousands)</b>   |                  |   |                 |                   |
| <b>Operating profit from continuing operations, as reported</b>   | <u>\$ 25,050</u> | <u>\$ 5,200</u>                         |                 |                   |
| <b>Special Items to consider in evaluating quality of earnings:</b>   |                  |   |                 |                   |
| Severance and business restructuring costs  | \$ —             | \$ (6,750)                              |                 |                   |
| <b>Excluding Special Items, operating profit from continuing operations would have been</b>   | <u>\$ 25,050</u> | <u>\$ 11,950</u>                        |                 |                   |
|   |                  | <b>Three months ended<br/>March 31,</b> |                 |                   |
|   | <u>2010</u>      | <u>2009</u>                             |                 |                   |
| <b>(dollars in thousands)</b>   |                  |   |                 |                   |
| <b>Adjusted EBITDA from continuing operations, as reported</b>  | <u>\$ 34,130</u> | <u>\$ 30,420</u>                        |                 |                   |
| <b>Special Items to consider in evaluating quality of earnings:</b>   |                  |   |                 |                   |
| Severance and business restructuring costs  | \$ —             | \$ (6,260)                              |                 |                   |
| <b>Excluding Special Items except gain (loss) on extinguishment of debt, Adjusted EBITDA from continuing operations would have been</b> | <u>\$ 34,130</u> | <u>\$ 36,680</u>                        |                 |                   |
| Gross gain on extinguishment of debt  | \$ —             | \$ 15,820                               |                 |                   |
| <b>Excluding Total Special Items, Adjusted EBITDA from continuing operations would have been</b>  | <u>\$ 34,130</u> | <u>\$ 20,860</u>                        |                 |                   |
|   |                  |   |                 | 8                 |

## Appendix II

### TriMas Corporation Reconciliation of Non-GAAP Measure Adjusted EBITDA<sup>(1)</sup> and Free Cash Flow<sup>(2)</sup> (Unaudited)

| (dollars in thousands)                              | Three months ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2010                            | 2009       |
| <b>Net income (loss)</b>                            | \$ 5,430                        | \$ (3,680) |
| Income tax expense                                  | 4,470                           | (2,490)    |
| Interest expense                                    | 14,290                          | 12,530     |
| Debt extinguishment costs                           | —                               | 510        |
| Depreciation and amortization                       | 9,610                           | 11,760     |
| <b>Adjusted EBITDA, total company</b>               | 33,800                          | 18,630     |
| <b>Adjusted EBITDA, discontinued operations</b>     | (330)                           | (11,790)   |
| <b>Adjusted EBITDA, continuing operations</b>       | \$ 34,130                       | \$ 30,420  |
| Special Items                                       | —                               | 6,260      |
| Non-cash gross gain on extinguishment of debt       | —                               | (15,820)   |
| Cash interest                                       | (5,250)                         | (4,770)    |
| Cash taxes  | (1,250)                         | (2,440)    |
| Capital expenditures                                | (2,590)                         | (3,250)    |
| Changes in operating working capital                | (27,340)                        | 2,280      |
| Free Cash Flow from operations before Special Items | (2,300)                         | 12,680     |



|   |                   |                  |
|---|-------------------|------------------|
| Cash paid for Special Items                         | (1,180)           | (2,420)          |
| Net proceeds from sale of business and other assets | 30                | 20,680           |
| <b>Free Cash Flow</b>                               | <u>\$ (3,450)</u> | <u>\$ 30,940</u> |

<sup>(1)</sup>The Company defines Adjusted EBITDA as net income (loss) before cumulative effect of accounting change, interest, taxes, depreciation, amortization, debt extinguishment costs, non-cash asset and goodwill impairment write-offs, and non-cash losses on sale-leaseback of property and equipment. Lease expense and non-recurring charges are included in Adjusted EBITDA and include both cash and non-cash charges related to restructuring and integration expenses. In evaluating our business, management considers and uses Adjusted EBITDA as a key indicator of financial operating performance and as a measure of cash generating capability. Management believes this measure is useful as an analytical indicator of leverage capacity and debt servicing ability, and uses it to measure financial performance as well as for planning purposes. However, Adjusted EBITDA should not be considered as an alternative to net income, cash flow from operating activities or any other measures calculated in accordance with U.S. GAAP, or as an indicator of operating performance. The definition of Adjusted EBITDA used here may differ from that used by other companies.

<sup>(2)</sup>The Company defines Free Cash Flow as Adjusted EBITDA from continuing operations, plus Special Items and net proceeds from sale of businesses, less cash paid for interest, taxes and Special Items, capital expenditures and changes in operating working capital. As detailed in Appendix I, for purposes of determining Free Cash Flow, Special Items, net, include those costs, expenses and other charges incurred on a cash basis that are included in the determination of net income (loss) under GAAP and are not added back to net income (loss) in determining Adjusted EBITDA, but that management would consider important in evaluating the quality of the Company's Free Cash Flow, as defined.



## **First Quarter 2010 Earnings Presentation**

*April 29, 2010*



# Safe Harbor Statement

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Any "forward-looking" statements contained herein, including those relating to market conditions or the Company's financial condition and results, expense reductions, liquidity expectations, business goals and sales growth, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to general economic and currency conditions, various conditions specific to the Company's business and industry, the Company's substantial leverage, liabilities imposed by the Company's debt instruments, market demand, competitive factors, the Company's ability to maintain compliance with the listing requirements of NASDAQ, supply constraints, material and energy costs, technology factors, litigation, government and regulatory actions, the Company's accounting policies, future trends, and other risks which are detailed in the Company's Annual Report on Form 10-K for the fiscal year ending December 31, 2009, and in the Company's Quarterly Reports on Form 10-Q. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.

2



# Agenda

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- Overview
- Financial Highlights
- Segment Highlights
- Outlook and Summary
- Questions and Answers
- Appendix

3



# First Quarter Overview

- Sales up 9% vs. Q1-2009
  - Led by sales growth in Packaging, Energy and Cequent
  - Fast responses to short-term demands and supply chain disruptions garner sales as end markets improve
  - Investments in new products and markets showing results
- Productivity initiatives drive additional margin improvements
- Reduced operating working capital as a % of sales by 510 basis points compared to Q1 2009
- Laid solid foundation for 2010 and beyond – continued earnings enhancement

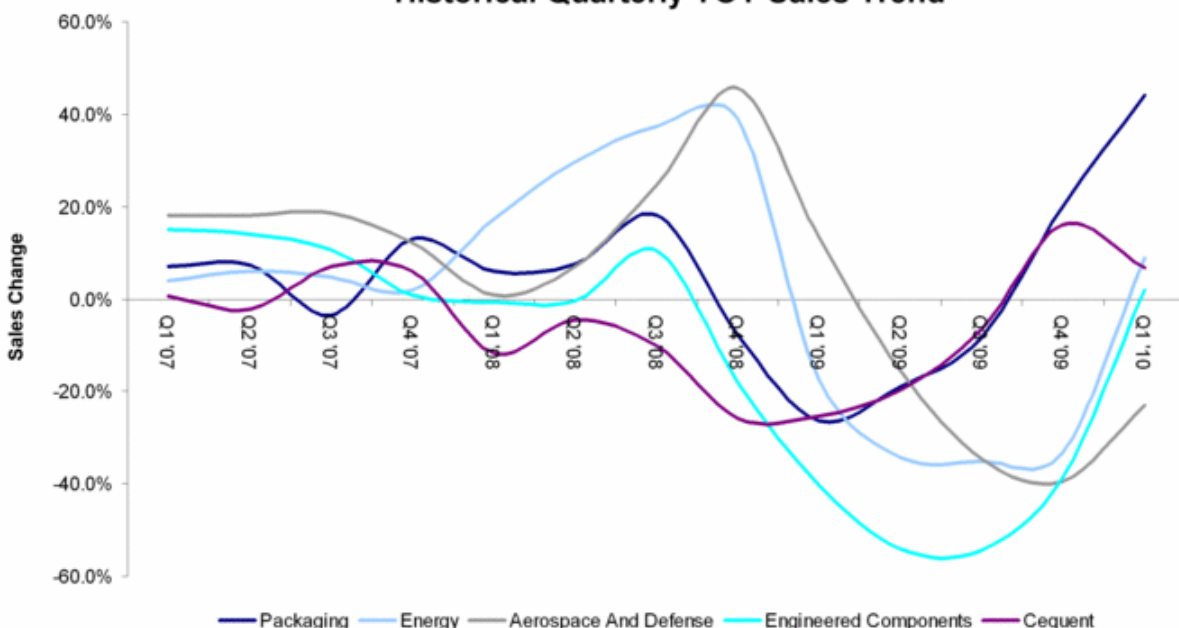
*The TriMas Operating Model is working.*

4



# YOY Sales Trend

Historical Quarterly YOY Sales Trend



*Business cycle showing in recovery patterns.*

5



## First Quarter Financial Highlights



# First Quarter Summary

(\$ in millions, except per share amounts)

| (from continuing operations)  | Q1 2010  | Q1 2009  | % Chg   |
|---|----------|----------|---------|
| <b>Revenue</b>  | \$ 220.1 | \$ 201.7 | 9.1%    |
| <b>Gross Profit</b>   | \$ 63.1  | \$ 46.5  | 35.7%   |
| <i>Gross Profit Margin</i>  | 28.7%    | 23.0%    | 570 bps |
| <b>Adjusted EBITDA<sup>(1)</sup></b>                                      | \$ 34.1  | \$ 30.4  | 12.2%   |
| <i>Excl. Total Special Items, Adjusted EBITDA would have been:</i>        | \$ 34.1  | \$ 20.9  | 63.6%   |
| <i>Excl. Total Special Items, Adjusted EBITDA margin would have been:</i> | 5.5%     | 10.3%    | 520 bps |
| <b>Income (loss)</b>  | \$ 5.8   | \$ 4.6   | 24.5%   |
| <i>Excl. Total Special Items, income would have been:</i>                 | \$ 5.8   | \$ (0.7) | fav     |
| <b>Diluted earnings (loss) per share</b>                                  | \$ 0.17  | \$ 0.14  | 21.4%   |
| <i>Excl. Total Special Items, diluted EPS would have been:</i>            | \$ 0.17  | \$ (0.0) | fav     |
| <b>Free Cash Flow<sup>(1)</sup></b>                                       | \$ (3.5) | \$ 30.9  | unfav   |
| <b>Debt and A/R Securitization</b>  | \$ 518.5 | \$ 585.2 | -114%   |

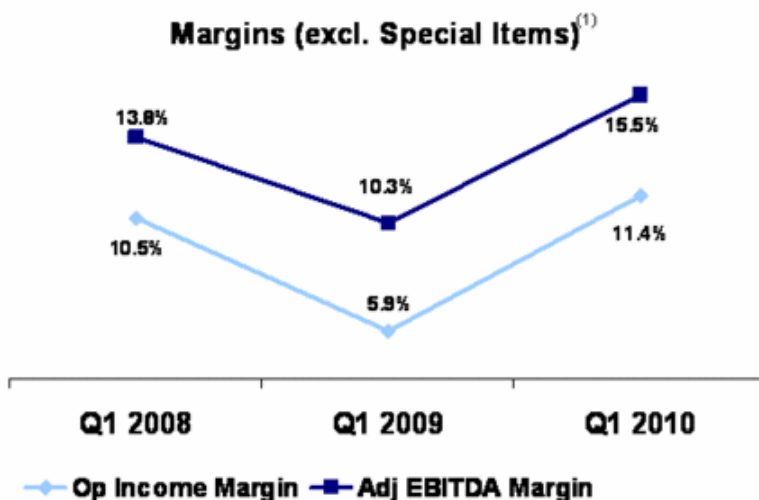
- **Sales improved 9.1% as a result of improving end market demand and execution of the Company's growth initiatives**
  - Increased sales in Packaging, Energy, Engineered Components and Cequent segments
  - Aerospace & Defense sales declined primarily due to reductions in distributor inventory levels
  - Q1 sales favorably impacted by currency exchange
- **Earnings and margin levels improved at higher rate than sales**
  - Cost reduction and productivity efforts continue to drive enhanced profitability
  - Gross profit and Adjusted EBITDA margins improved 570 and 520 bps, respectively, compared to Q1 2009

<sup>(1)</sup> "Special Items" for each period, as well as the Reconciliation of Non-GAAP Measures Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

7



## Margin Improvements



### Comments:

- Cost reduction and productivity initiatives improve margins over time
- Operating profit and Adjusted EBITDA margins improved 550 and 520 bps, respectively, compared to Q1 2009
- Plans in place by business to achieve material, labor and overhead productivity

**Continued expansion of margins.**

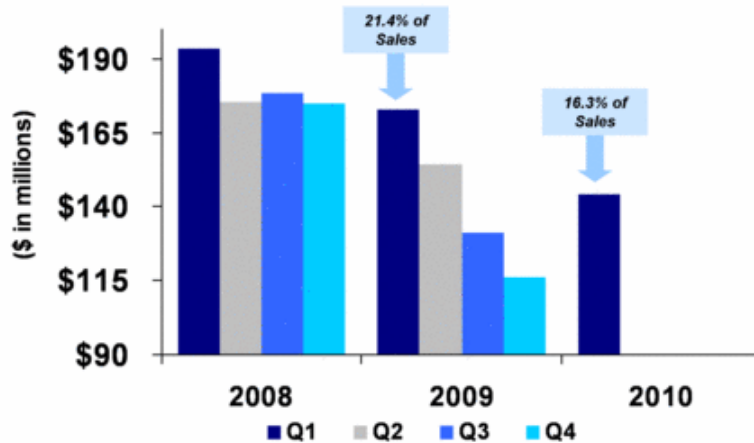
<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measures Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

8



# Working Capital

## Operating Working Capital



### Comments:

- Operating working capital at 16.3% of sales vs. 21.4% at Q1 2009
- Increase in working capital from Q4 2009 driven by higher receivables resulting from increased sales levels
- Inventory levels down compared to Q4 2009
- Continued improvement expected due to enhanced focus on asset efficiencies

**Continued lean initiatives will drive permanent process change and working capital reductions.**

9



# Capitalization

(\$ in thousands)

|  | March 31, 2010    | December 31, 2009 |
|--|-------------------|-------------------|
| Cash and Cash Equivalents.....   | \$ 6,630          | \$ 9,480          |
| Term loan.....   | 250,880           | 251,580           |
| Revolving credit facilities.....   | 13,200            | 5,100             |
| Non-U.S. bank debt and other.....  | 9,350             | 12,890            |
|  | 273,430           | 269,570           |
| 9 <sup>3</sup> / <sub>4</sub> % senior secured notes, due December 2017....  | 245,090           | -                 |
| 9 <sup>7</sup> / <sub>8</sub> % senior subordinated notes, due June 2012.... | -                 | 244,980           |
| A/R Facility Borrowings.....   | \$ -              | \$ -              |
| <b>Total Debt.....</b>   | <b>\$ 518,520</b> | <b>\$ 514,550</b> |

### Key Ratios:

|                              |            |            |
|------------------------------|------------|------------|
| Bank LTM EBITDA.....         | \$ 140,410 | \$ 139,740 |
| Interest Coverage Ratio..... | 3.07 x     | 3.13x      |
| Leverage Ratio.....          | 3.69 x     | 3.68x      |

### Bank Covenants:

|                                      |       |       |
|--------------------------------------|-------|-------|
| Minimum Interest Coverage Ratio..... | 2.30x | 2.20x |
| Maximum Leverage Ratio.....          | 5.00x | 4.50x |

**As of March 31, 2010, TriMas had \$157.1 million of cash and available liquidity under its revolving credit and receivables securitization facilities.**

10



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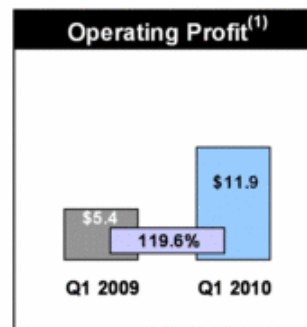
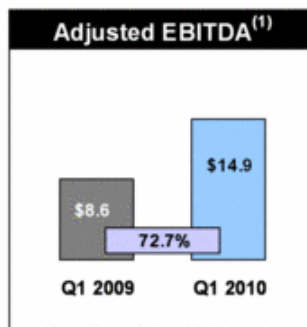
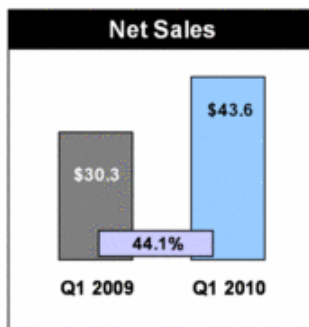
## Segment Highlights





# Packaging

(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Q1 sales increased due to growth in specialty dispensing and industrial closure products, as well as the impact of favorable currency exchange
- Increased sales volumes, cost reduction and productivity actions improved Adjusted EBITDA and operating profit
- Q1 2010 operating profit margin improved approximately 930 basis points compared to Q1 2009

### Key Initiatives:

- Target specialty dispensing products in higher growth end markets
  - Pharmaceutical/medical
  - Food/beverage
  - Personal care
- Increase geographic coverage efforts in Europe & Asia
- Increase low-cost country sourcing and manufacturing
- Consider complementary bolt-on acquisitions

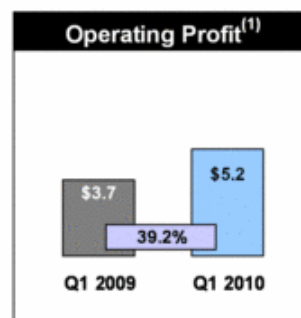
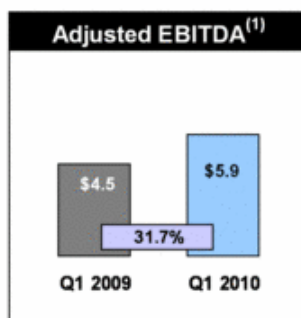
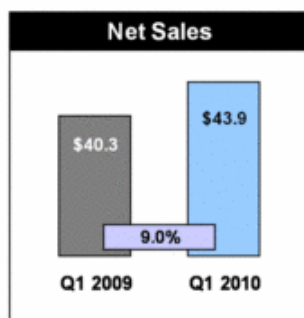


12



# Energy

(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Sales increased due to improved demand for specialty gaskets, related fastening hardware, engines, other well-site content and compression products
- Positive conversion resulted due to higher sales volumes and reductions in costs
- Continued to decrease working capital levels

### Key Initiatives:

- Expand complementary product lines at well-site
- Expand gasket business with major customers globally
- Better leverage installed manufacturing footprint in Asia
- Improve inventory turns by implementing Lean initiatives
- Increase low-cost country sourcing
- Add service capabilities

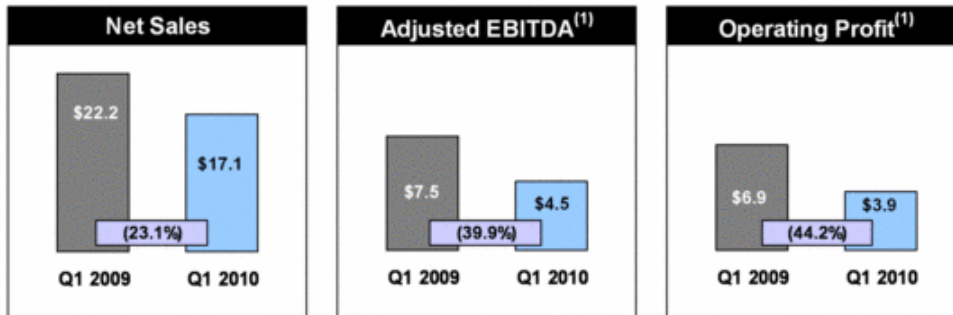


13



# Aerospace & Defense

(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Sales decreased primarily due to lower blind-bolt sales resulting from consolidation of and inventory reductions at distribution customers
  - Sales in defense business also declined
- Operating profit margin decreased due to lower sales volumes and lower absorption of fixed costs
- Expectations of ramp-up from large frame, composite aircraft

### Key Initiatives:

- Expand aerospace fastener product lines to increase content and applications per aircraft
- Drive ongoing Lean initiatives to lower working capital and reduce costs
- Leverage and develop existing defense customer relationships
- Consider complementary bolt-on acquisitions

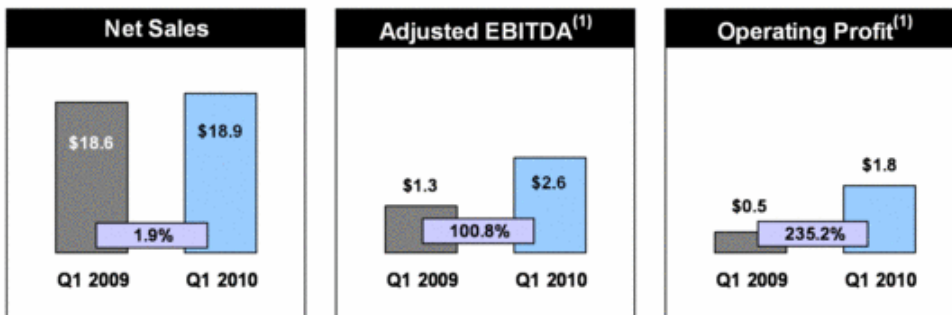


14



# Engineered Components

(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Sales increased due to improved demand in specialty fittings and precision cutting tools businesses
  - Sales in the industrial cylinder business declined in Q1 2010 compared to Q1 2009, but improved compared to Q4 2009
- Adjusted EBITDA and operating profit increased in Q1 due to higher sales volumes and lower costs
- Operating profit margin improved approximately 670 basis points

### Key Initiatives:

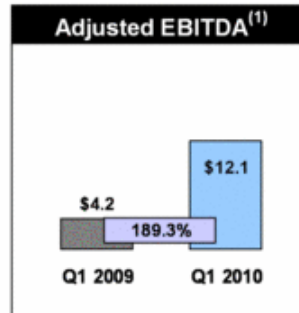
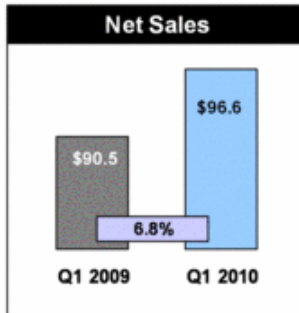
- Integration of management and facilities
- Continue to reduce costs and improve working capital turnover
- Continue to expand product offering and geographies
- Expand specialty products for existing components and tooling markets
- Capture significant export opportunity



15



(\$ in millions)



<sup>(1)</sup> Adjusted EBITDA and Operating Profit exclude "Special Items" for each period. A detailed schedule of Special Items, as well as the Reconciliation of Non-GAAP Measure Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.

### Results:

- Q1 2010 sales increased compared to Q1 2009, resulting from sales improvements in the Australia/Asia Pacific and North American towing, trailer and electrical products businesses, as well as the favorable impact of currency exchange
  - Partially offset by sales decline in the retail business
- Adjusted EBITDA and operating profit increased due to significant cost reductions
  - Q1 2010 operating profit margin increased over 840 basis points compared to Q1 2009

### Key Initiatives:

- Continue to aggressively reduce fixed costs and simplify the business
  - Improve processes and simplify business for better customer service and support
- Mitigate end market pressure by leveraging strong brands for additional market share and cross-selling
- Reduce capital requirements





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## Outlook & Summary



### Strategic Aspirations

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- High single-digit top-line growth
- Earnings growth faster than revenue growth
- 3% to 5% of total gross cost productivity gains annually – utilize savings to fund growth
- Invest in growth programs that deliver new products, new markets and expanded geographies
- Increase revenues in fastest growing markets
- On-going improvement in capital turns and all cycle times
- Significant decrease in leverage ratio



# 2010 Outlook

FY 2010 outlook as of quarterly earnings release:

|  | <u>Q4-2009</u>   | <u>Q1-2010</u>       |
|--|------------------|----------------------|
| <b>Sales Growth</b>                      | 4% - 7%          | 5% - 9%              |
| > Core growth                            | 3% - 4%          | 3% - 4%              |
| > New program growth                     | 1% - 3%          | 2% - 5%              |
| > Bolt-on acquisitions                   | 0% - 2%          | 0% - 2%              |
| <b>Recurring Operating Profit</b>        | Up 60 to 100 bps | Up 80 to 120 bps     |
| <b>Free Cash Flow<sup>(1)</sup></b>      | > \$30 million   | \$40 to \$45 million |
| <b>Diluted EPS (excl. Special Items)</b> | > \$0.60         | \$0.65 to \$0.75     |

**Excluding Special Items, Company raises 2010 EPS outlook to a range of \$0.65 to \$0.75, an increase of at least 51% vs. 2009 EPS. Target double-digit EPS growth long-term.**

<sup>(1)</sup> "Special Items" for each period, as well as the Reconciliation of Non-GAAP Measures Adjusted EBITDA and Free Cash Flow, are provided in the Appendix.



# 2010 Playbook

- TriMas Operating Model is producing results
  - Continue to drive productivity initiatives
  - Continue to improve working capital metrics
  - Optimize growth programs
- Grow revenue
  - Bumpy economic recovery requires fast responses to win
  - 10 – 20 new product programs in each segment
  - Footprint expansion focused on faster growth non-U.S. markets
  - Recruiting key technical and sales people
- Keep improving capital structure



**Foundation set in 2009 – Accelerate growth in 2010.**



Questions & Answers



# TriMas Summary

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## Five strategic platforms

- Highly-engineered product portfolio servicing defensible, focused markets
- Leading market positions
- Strong brand names

## Significant diversification

- End markets
- Customers and distribution channels
- Geographies

## Proven operating model

- TriMas Operating Model drives results and robust, repeatable processes
- Enhanced accountability and balanced incentive system
- Empowered management teams with market expertise

## Growth opportunities

- Disciplined and prioritized growth and capital deployment
- New products, new markets and geographic expansion
- Selective, small bolt-on acquisitions in growing markets

## Continued margin improvement

- Increased focus on continuous productivity
- Improvements in supply chain management and purchasing effectiveness
- Lean enterprise





# Statement of Operations

(\$ in thousands)

|   | Three months ended |            |
|---|--------------------|------------|
|   | March 31,          |            |
|   | 2010               | 2009       |
| Net sales.....  | \$ 220,060         | \$ 201,720 |
| Cost of sales.....  | (157,000)          | (155,260)  |
| Gross profit.....   | 63,060             | 46,460     |
| Selling, general and administrative expenses..                    | (37,700)           | (41,300)   |
| Gain (loss) on dispositions of property and equipment.....        | (310)              | 40         |
| Operating profit.....   | 25,050             | 5,200      |
| Other income (expense), net:                                      |                    |            |
| Interest expense.....   | (14,140)           | (12,480)   |
| Gain on extinguishment of debt.....                               | -                  | 15,310     |
| Other, net.....   | (510)              | (700)      |
| Other income (expense), net.....                                  | (14,650)           | 2,130      |
| Income from continuing operations before income tax expense.....  | 10,400             | 7,330      |
| Income tax expense.....   | (4,650)            | (2,710)    |
| Income from continuing operations .....                           | 5,750              | 4,620      |
| Loss from discontinued operations, net of income tax benefit..... | (320)              | (8,300)    |
| Net income (loss) .....   | \$ 5,430           | \$ (3,680) |
| <b>Earnings per share - basic:</b>                                |                    |            |
| Continuing operations .....                                       | \$ 0.17            | \$ 0.14    |
| Discontinued operations, net of income tax benefit .....          | (0.01)             | (0.25)     |
| Net income (loss) per share .....                                 | \$ 0.16            | \$ (0.11)  |
| Weighted average common shares - basic .....                      | 33,569,677         | 33,459,502 |
| <b>Earnings per share - diluted:</b>                              |                    |            |
| Continuing operations .....                                       | \$ 0.17            | \$ 0.14    |
| Discontinued operations, net of income tax benefit .....          | (0.01)             | (0.25)     |
| Net income (loss) per share .....                                 | \$ 0.16            | \$ (0.11)  |
| Weighted average common shares - diluted .....                    | 34,314,020         | 33,487,526 |

24



# Condensed Balance Sheet

(\$ in thousands)

|   | March 31, 2010 | December 31, 2009 |
|---|----------------|-------------------|
| <b>Assets</b>   |                |                   |
| Current assets:                                       |                |                   |
| Cash and cash equivalents .....                       | \$ 6,630       | \$ 9,480          |
| Receivables, net of reserves.....                     | 128,650        | 93,380            |
| Inventories .....                                     | 135,730        | 141,840           |
| Deferred income taxes.....                            | 24,320         | 24,320            |
| Prepaid expenses and other current assets .....       | 6,420          | 6,500             |
| Assets of discontinued operations held for sale ..... | 4,070          | 4,250             |
| Total current assets .....                            | 305,820        | 279,770           |
| Property and equipment, net .....                     | 157,430        | 162,220           |
| Goodwill.....   | 194,120        | 196,330           |
| Other intangibles, net.....                           | 161,410        | 164,080           |
| Other assets .....                                    | 23,170         | 23,380            |
| Total assets.....                                     | \$ 841,950     | \$ 825,780        |
| <b>Liabilities and Shareholders' Equity</b>           |                |                   |
| Current liabilities:                                  |                |                   |
| Current maturities, long-term debt .....              | \$ 12,720      | \$ 16,190         |
| Accounts payable.....                                 | 103,150        | 92,840            |
| Accrued liabilities .....                             | 63,670         | 65,750            |
| Liabilities of discontinued operations .....          | 1,040          | 1,070             |
| Total current liabilities .....                       | 180,580        | 175,850           |
| Long-term debt .....                                  | 505,800        | 498,360           |
| Deferred income taxes .....                           | 43,790         | 42,590            |
| Other long-term liabilities .....                     | 46,190         | 47,000            |
| Total liabilities.....                                | 776,360        | 763,800           |
| Total shareholders' equity.....                       | 65,590         | 61,980            |
| Total liabilities and shareholders' equity.....       | \$ 841,950     | \$ 825,780        |

25





# Reconciliation of Non-GAAP Measures Adjusted EBITDA<sup>(1)</sup> and Free Cash Flow<sup>(2)</sup>

(Unaudited)

|  | Three months ended |                  |
|--|--------------------|------------------|
|  | March 31,          |                  |
|  | 2010               | 2009             |
| <i>(dollars in thousands)</i>                            |                    |                  |
| Net income (loss) .....                                  | \$ 5,430           | \$ (3,680)       |
| Income tax expense.....                                  | 4,470              | (2,490)          |
| Interest expense.....                                    | 14,290             | 12,530           |
| Debt extinguishment costs.....                           | -                  | 510              |
| Depreciation and amortization.....                       | 9,610              | 11,760           |
| <b>Adjusted EBITDA, total company.....</b>               | <b>33,800</b>      | <b>18,630</b>    |
| <b>Adjusted EBITDA, discontinued operations.....</b>     | <b>(330)</b>       | <b>(11,790)</b>  |
| <b>Adjusted EBITDA, continuing operations.....</b>       | <b>\$ 34,130</b>   | <b>\$ 30,420</b> |
| Special Items.....                                       | -                  | 6,260            |
| Non-cash gross gain on extinguishment of debt.....       | -                  | (15,820)         |
| Cash interest.....                                       | (5,250)            | (4,770)          |
| Cash taxes.....  | (1,250)            | (2,440)          |
| Capital expenditures.....                                | (2,590)            | (3,250)          |
| Changes in operating working capital.....                | (27,340)           | 2,280            |
| Free Cash Flow from operations before Special Items..... | (2,300)            | 12,680           |
| Cash paid for Special Items.....                         | (1,180)            | (2,420)          |
| Net proceeds from sale of business and other assets..... | 30                 | 20,680           |
| <b>Free Cash Flow.....</b>                               | <b>\$ (3,450)</b>  | <b>\$ 30,940</b> |

<sup>(1)</sup>The Company defines Adjusted EBITDA as net income (loss) before cumulative effect of accounting change, interest, taxes, depreciation, amortization, debt extinguishment costs, non-cash asset and goodwill impairment write-offs, and non-cash losses on sale-leaseback of property and equipment. Lease expense and non-recurring charges are included in Adjusted EBITDA and include both cash and non-cash charges related to restructuring and integration expenses. In evaluating our business, management considers and uses Adjusted EBITDA as a key indicator of financial operating performance and as a measure of cash generating capability. Management believes this measure is useful as an analytical indicator of leverage capacity and debt servicing ability, and uses it to measure financial performance as well as for planning purposes. However, Adjusted EBITDA should not be considered as an alternative to net income, cash flow from operating activities or any other measures calculated in accordance with U.S. GAAP, or as an indicator of operating performance. The definition of Adjusted EBITDA used here may differ from that used by other companies.

<sup>(2)</sup>The Company defines Free Cash Flow as Adjusted EBITDA from continuing operations, plus Special Items and net proceeds from sale of businesses, less cash paid for interest, taxes and Special Items, capital expenditures and changes in operating working capital. As detailed in Appendix I, for purposes of determining Free Cash Flow, Special Items, net, include those one-time costs, expenses and other charges incurred on a cash basis that are included in the determination of net income (loss) under GAAP and are not added back to net income (loss) in determining Adjusted EBITDA, but that management would consider important in evaluating the quality of the Company's Free Cash Flow, as defined.



# Additional Information Regarding Special Items Impacting Reported GAAP Financial Measures

(Unaudited)

| <i>dollars in thousands, except per share amounts</i>  | Three months ended<br>March 31, 2010 |                   | Three months ended<br>March 31, 2009 |                   |
|--|--------------------------------------|-------------------|--------------------------------------|-------------------|
|  | Income                               | EPS               | Income                               | EPS               |
| Income and EPS from continuing operations, as reported.....  | \$ 5,700                             | \$ 0.17           | \$ 4,620                             | \$ 0.14           |
| After-tax impact of special items to consider in evaluating quality of income and EPS from continuing operations:                      |                                      |                   |                                      |                   |
| Severance and business restructuring costs.....  | -                                    | -                 | (4,200)                              | (0.13)            |
| Excluding special items except gain (loss) on extinguishment of debt<br>Income and EPS from continuing operations would have been..... | \$ 5,700                             | \$ 0.17           | \$ 8,820                             | \$ 0.27           |
| After-tax impact of gain on extinguishment of debt.....  | -                                    | -                 | 9,520                                | 0.28              |
| Excluding Total Special Items, Income and EPS from continuing<br>operations would have been.....                                       | \$ 5,700                             | \$ 0.17           | \$ 7,000                             | \$ 0.21           |
| Weighted-average shares outstanding at March 31, 2010 and 2009   |                                      | <u>34,214,020</u> |                                      | <u>33,487,526</u> |

| <i>dollars in thousands</i>  | Three months ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2010                            | 2009       |
| Operating profit from continuing operations, as reported.....                                | \$ 25,050                       | \$ 5,200   |
| Special items to consider in evaluating quality of earnings:                                 |                                 |            |
| Severance and business restructuring costs.....  | \$ -                            | \$ (6,200) |
| Excluding special items, operating profit from continuing<br>operations would have been..... | \$ 25,050                       | \$ 11,900  |

| <i>dollars in thousands</i>  | Three months ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2010                            | 2009       |
| Adjusted EBITDA from continuing operations, as reported.....   | \$ 34,130                       | \$ 30,420  |
| Special items to consider in evaluating quality of earnings:   |                                 |            |
| Severance and business restructuring costs.....  | \$ -                            | \$ (6,200) |
| Excluding special items except gain (loss) on extinguishment of debt,<br>Adjusted EBITDA from continuing operations would have been..... | \$ 34,130                       | \$ 36,600  |
| Gross gain on extinguishment of debt.....  | \$ -                            | \$ 15,820  |
| Excluding Total Special Items, Adjusted EBITDA from continuing<br>operations would have been.....  | \$ 34,130                       | \$ 20,800  |

27



# Company and Business Segment Financial Information – Cont. Ops

(Unaudited, \$ in thousands)

Trillium Corporation  
Company and Business Segment Financial Information  
Continuing Operations

|   | Three months ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2010                            | 2009      |
| <b>Packaging</b>  |                                 |           |
| Net sales   | \$ 43,600                       | \$ 30,250 |
| Operating profit  | \$ 11,860                       | \$ 5,400  |
| Adjusted EBITDA   | \$ 14,920                       | \$ 8,640  |
| Special items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ -                            | \$ -      |
| Excluding special items, operating profit would have been:                    | \$ 11,860                       | \$ 5,400  |
| Excluding special items, Adjusted EBITDA would have been:                     | \$ 14,920                       | \$ 8,640  |
| <b>Energy</b>   |                                 |           |
| Net sales   | \$ 43,890                       | \$ 40,270 |
| Operating profit  | \$ 5,180                        | \$ 3,520  |
| Adjusted EBITDA   | \$ 5,900                        | \$ 4,280  |
| Special items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ -                            | \$ (200)  |
| Excluding special items, operating profit would have been:                    | \$ 5,180                        | \$ 3,720  |
| Excluding special items, Adjusted EBITDA would have been:                     | \$ 5,900                        | \$ 4,480  |
| <b>Aerospace &amp; Defense</b>  |                                 |           |
| Net sales   | \$ 17,080                       | \$ 22,200 |
| Operating profit  | \$ 3,860                        | \$ 6,810  |
| Adjusted EBITDA   | \$ 4,520                        | \$ 7,410  |
| Special items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ -                            | \$ (110)  |
| Excluding special items, operating profit would have been:                    | \$ 3,860                        | \$ 6,920  |
| Excluding special items, Adjusted EBITDA would have been:                     | \$ 4,520                        | \$ 7,520  |
| <b>Engineered Components</b>  |                                 |           |
| Net sales   | \$ 18,910                       | \$ 18,550 |
| Operating profit  | \$ 1,810                        | \$ 380    |
| Adjusted EBITDA   | \$ 2,570                        | \$ 1,120  |
| Special items to consider in evaluating operating profit and Adjusted EBITDA: |                                 |           |
| - Severance and business restructuring costs                                  | \$ -                            | \$ (160)  |
| Excluding special items, operating profit would have been:                    | \$ 1,810                        | \$ 540    |
| Excluding special items, Adjusted EBITDA would have been:                     | \$ 2,570                        | \$ 1,280  |

28



# Company and Business Segment Financial Information – Cont. Ops (cont.)

(Unaudited, \$ in thousands)

TriMas Corporation  
Company and Business Segment Financial Information  
Continuing Operations

|  | Three months ended |            |
|--|--------------------|------------|
|  | March 31,          |            |
|  | 2010               | 2009       |
| <b>Coquent</b>   |                    |            |
| Net sales  | \$ 96,580          | \$ 90,430  |
| Operating profit (loss)  | \$ 8,120           | \$ (3,390) |
| Adjusted EBITDA  | \$ 12,120          | \$ 1,340   |
| Special items to consider in evaluating operating profit (loss):       |                    |            |
| - Severance and business restructuring costs                           | \$ -               | \$ (3,340) |
| Excluding Special Items, operating profit (loss) would have been:      | \$ 8,120           | \$ (10)    |
| Special items to consider in evaluating Adjusted EBITDA:               |                    |            |
| - Severance and business restructuring costs                           | \$ -               | \$ (2,890) |
| Excluding Special Items, Adjusted EBITDA would have been:              | \$ 12,120          | \$ 4,190   |
| <b>Corporate Expenses</b>  |                    |            |
| Operating loss   | \$ (5,780)         | \$ (7,560) |
| Adjusted EBITDA  | \$ (5,900)         | \$ 7,630   |
| Special items to consider in evaluating operating profit (loss):       |                    |            |
| - Severance and business restructuring costs                           | \$ -               | \$ (2,940) |
| Excluding Special Items, operating profit (loss) would have been:      | \$ (5,780)         | \$ (4,620) |
| Special items to consider in evaluating Adjusted EBITDA:               |                    |            |
| - Severance and business restructuring costs                           | \$ -               | \$ (2,940) |
| - Gain on extinguishment of debt                                       | \$ -               | \$ 15,820  |
| Excluding Special Items, Adjusted EBITDA would have been:              | \$ (5,900)         | \$ (2,250) |
| <b>Total Company</b>   |                    |            |
| Net sales  | \$ 220,060         | \$ 201,220 |
| Operating profit   | \$ 25,050          | \$ 5,200   |
| Adjusted EBITDA  | \$ 34,130          | \$ 30,420  |
| Total Special Items to consider in evaluating operating profit (loss): | \$ -               | \$ (6,750) |
| Excluding Special Items, operating profit (loss) would have been:      | \$ 25,050          | \$ 11,950  |
| Total Special Items to consider in evaluating Adjusted EBITDA:         | \$ -               | \$ 9,560   |
| Excluding Special Items, Adjusted EBITDA would have been:              | \$ 34,130          | \$ 20,860  |

29



## LTM EBITDA as Defined in Credit Agreement

(\$ in thousands)

|  |                   |
|--|-------------------|
| Reported net income for the twelve months ended March 31, 2010 ..... | \$ 8,890          |
| Interest expense, net (as defined).....                              | 47,480            |
| Income tax expense.....  | 6,440             |
| Depreciation and amortization.....                                   | 41,790            |
| Extraordinary non-cash charges.....                                  | 3,270             |
| Monitoring fees.....   | 2,890             |
| Interest equivalent costs.....                                       | 960               |
| Non-cash compensation expense.....                                   | 1,820             |
| Other non-cash expenses or losses.....                               | 3,980             |
| Non-recurring expenses or costs                                      |                   |
| for cost savings projects.....                                       | 7,440             |
| Debt extinguishment costs.....                                       | 10,890            |
| Negative EBITDA from discontinued operations.....                    | 4,060             |
| Permitted dispositions.....  | 500               |
| <b>Bank EBITDA - LTM Ended March 31, 2010 <sup>(1)</sup>.....</b>    | <b>\$ 140,410</b> |

<sup>(1)</sup> As defined in the Amended and Restated Credit Agreement dated December 16, 2009.

30

